



# Cisco *live!*

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Your Time Is Now





# Ways to fail as a Wireless Expert

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@Steven\_Heinsius

# Agenda

- Introduction
- What we are going to do. And Why...
- The Baseline
- Fail #1 Forget about those Channels
- Fail #2 Maximum Power!
- Fail #3 2.4 GHz is still the most important
- Fail #4 Placements
- Fail #5 I *am* secure. (About Authentication & Encryption)
- Fail #6 Hype Versus Reality
- Fail #7 Of Course I did a Site Survey
- Bonus Fail...
- Conclusion

IF YOU  
...**THINK**...  
HIRING A  
**PROFFESIONAL**  
— IS —  
**EXPENSIVE**  
WAIT 'TILL  
•**YOU HIRE**•  
—**AN AMATEUR**—

# *Introduction*



# @Steven\_Heinsius

- 3 Years as an End User
  - 5 Years as a Partner
  - 6 Years as a Distributor
  - 5 Years at Cisco
  - 11 Years Instructor
- 
- Dad, husband, Runner, Cook, Mountain biking, Scuba diving, Snow boarding Wifi Enthusiast.



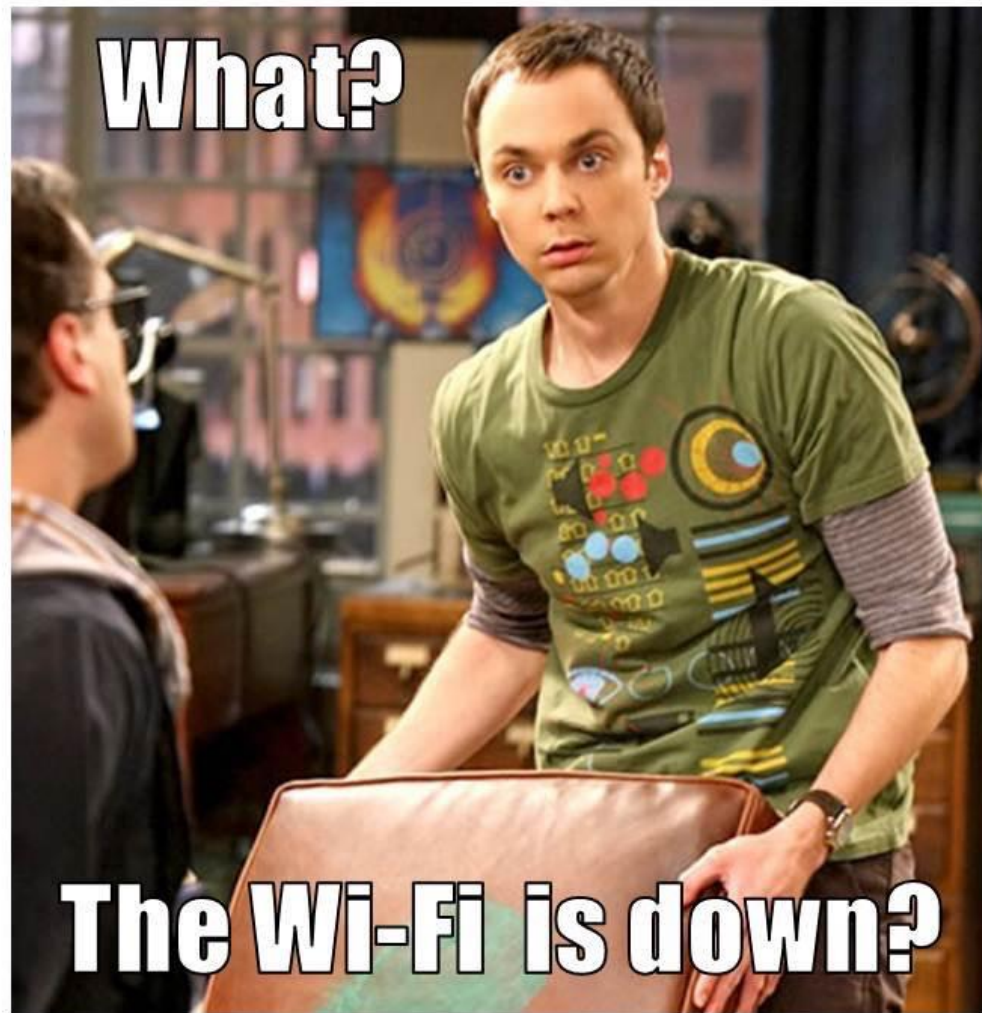


What we are going to do,  
and why.



# There's 7 Ways to Fail

- Learn how **NOT** to #Fail
- It will be educational
- It will be interactive
- It will be fun



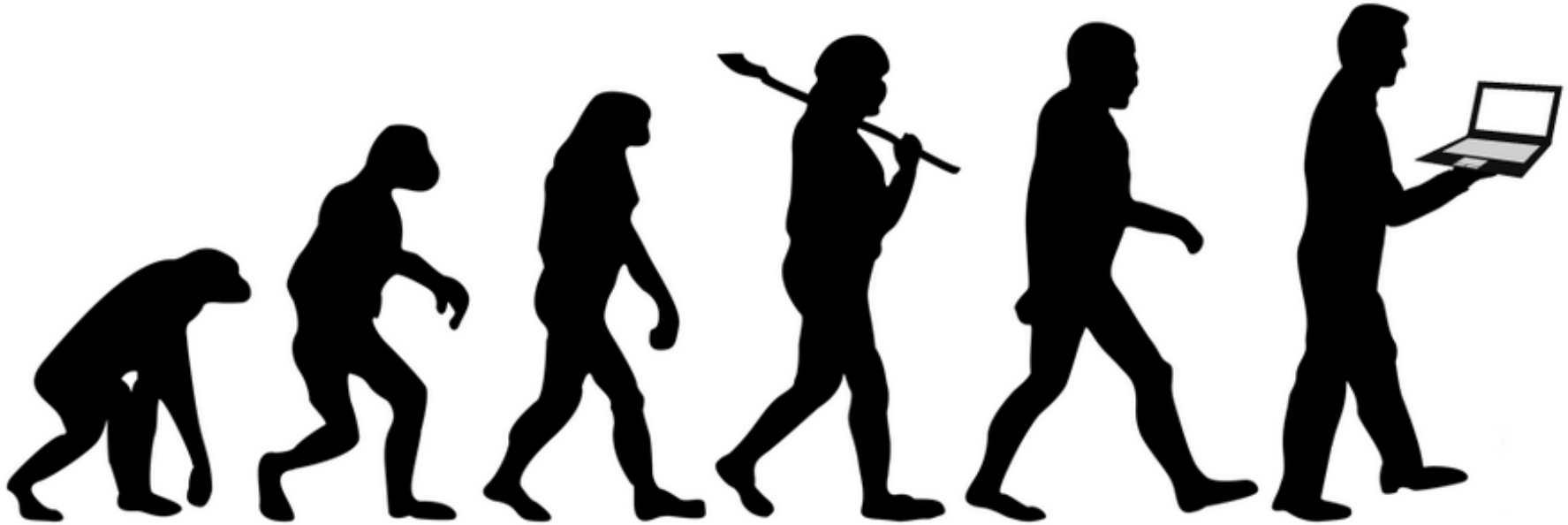
# *The Base Line*



# Some of the Basics

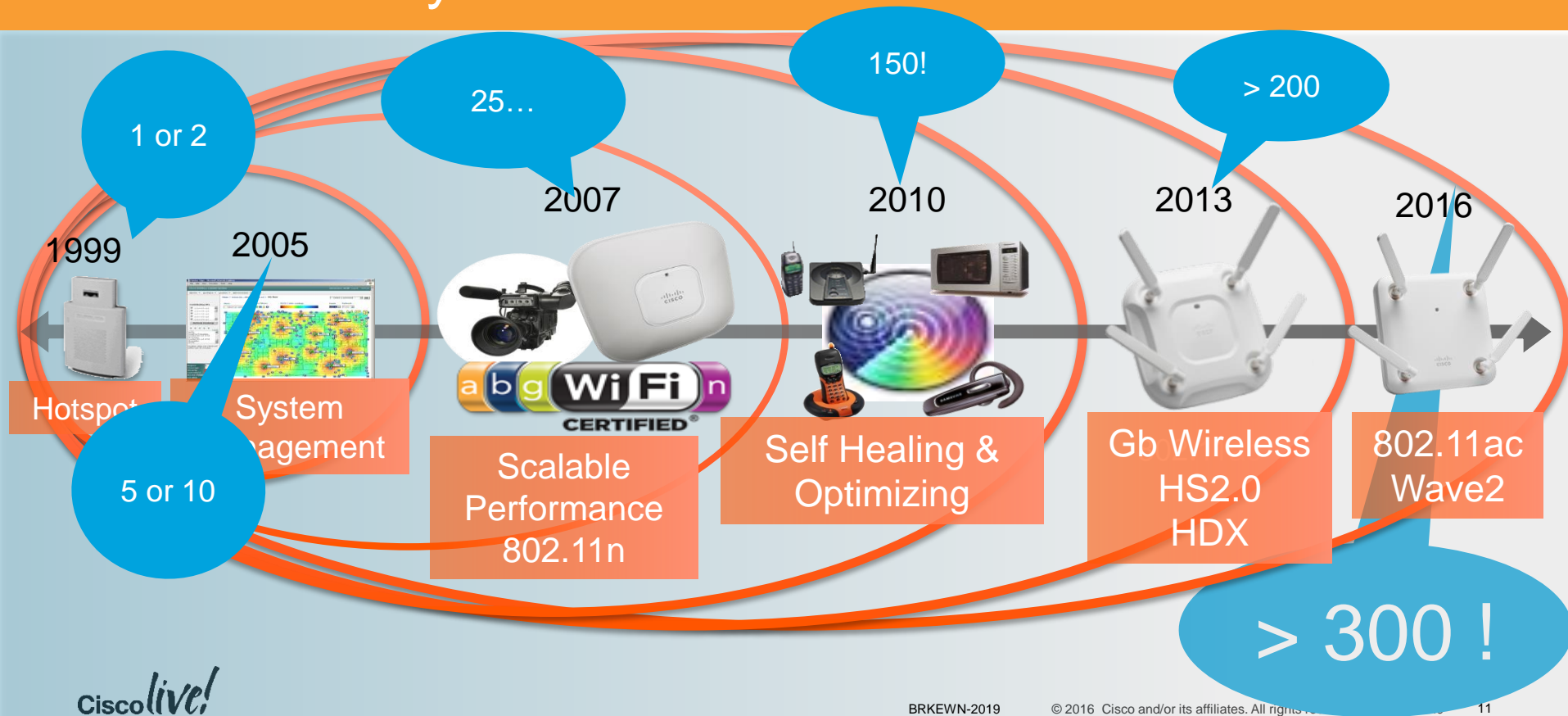
- ✓ How it all began
- ✓ Standards and characteristics
- ✓ Challenges in Wi-Fi

# How it all began...





# Let's say a 100 Employee Company... how many devices on the Wireless Network?



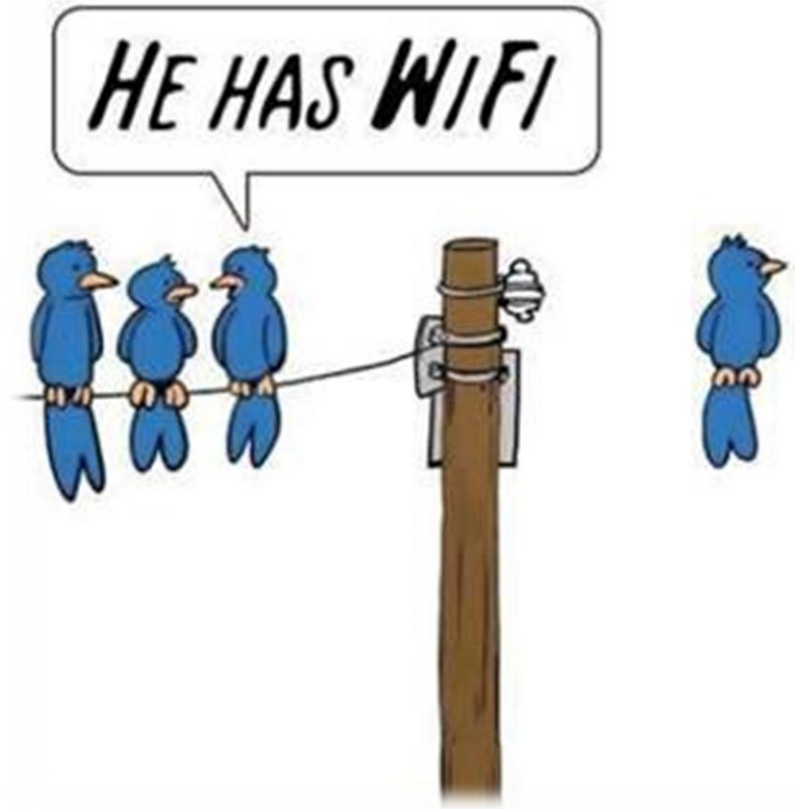
# The basics

L1 & L2

Frequency & Channels

Modulation

Bandwidth & Data Rate



# Bandwidth & Data rate



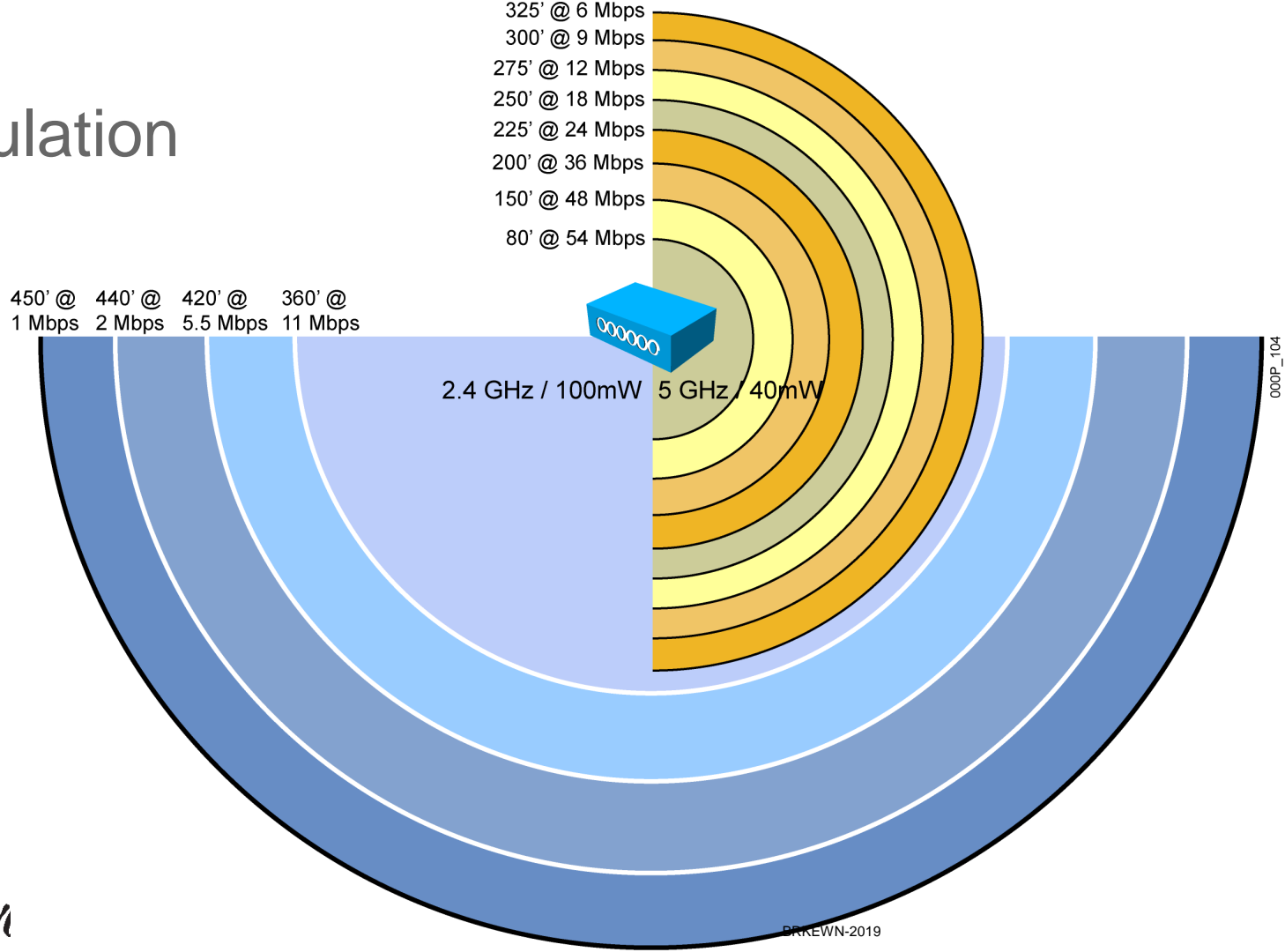
802.11	Frequency	Data rate	Channels	Channels 'usable'
a	5 GHz	54 Mbps	24	24
b	2.4 GHz	11 Mbps	13	3
g	2.4 GHz	54 Mbps	13	3
n	2.4 GHz & 5 GHz	(min) 65, 150, 300, 450, (max) 600 Mbps	2.4 GHz & 5 GHz Rules apply.	2.4 GHz & 5 GHz Rules apply.
ac	5 GHz	867 Mbps 1.3 Gbps, 1.7 Gbps* 3.5 Gbps* 6.9 Gbps*	24* 37**	24* 37**

\* = 802.11ac Wave 2

\*\* = 802.11ac Wave 2 (US)

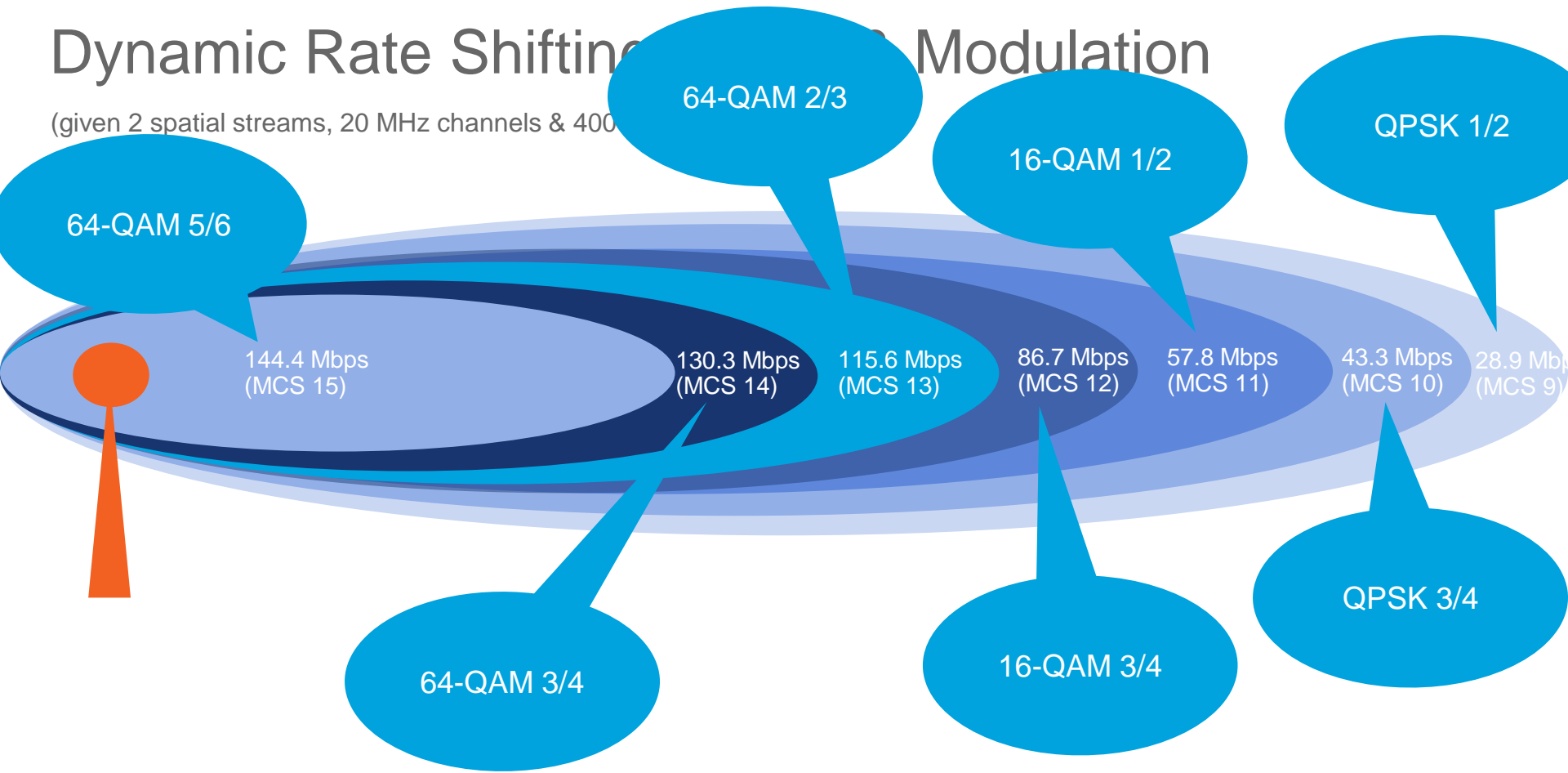


# Modulation



# Dynamic Rate Shifting and Modulation

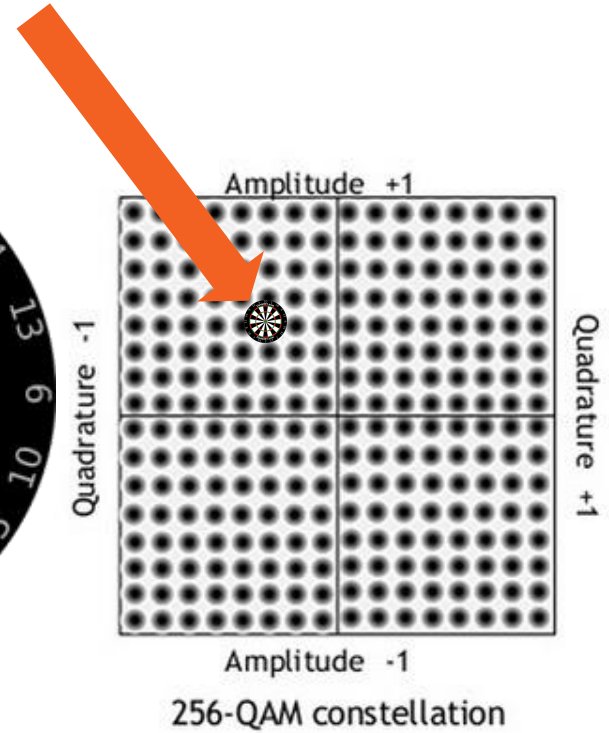
(given 2 spatial streams, 20 MHz channels & 400



# Modulation

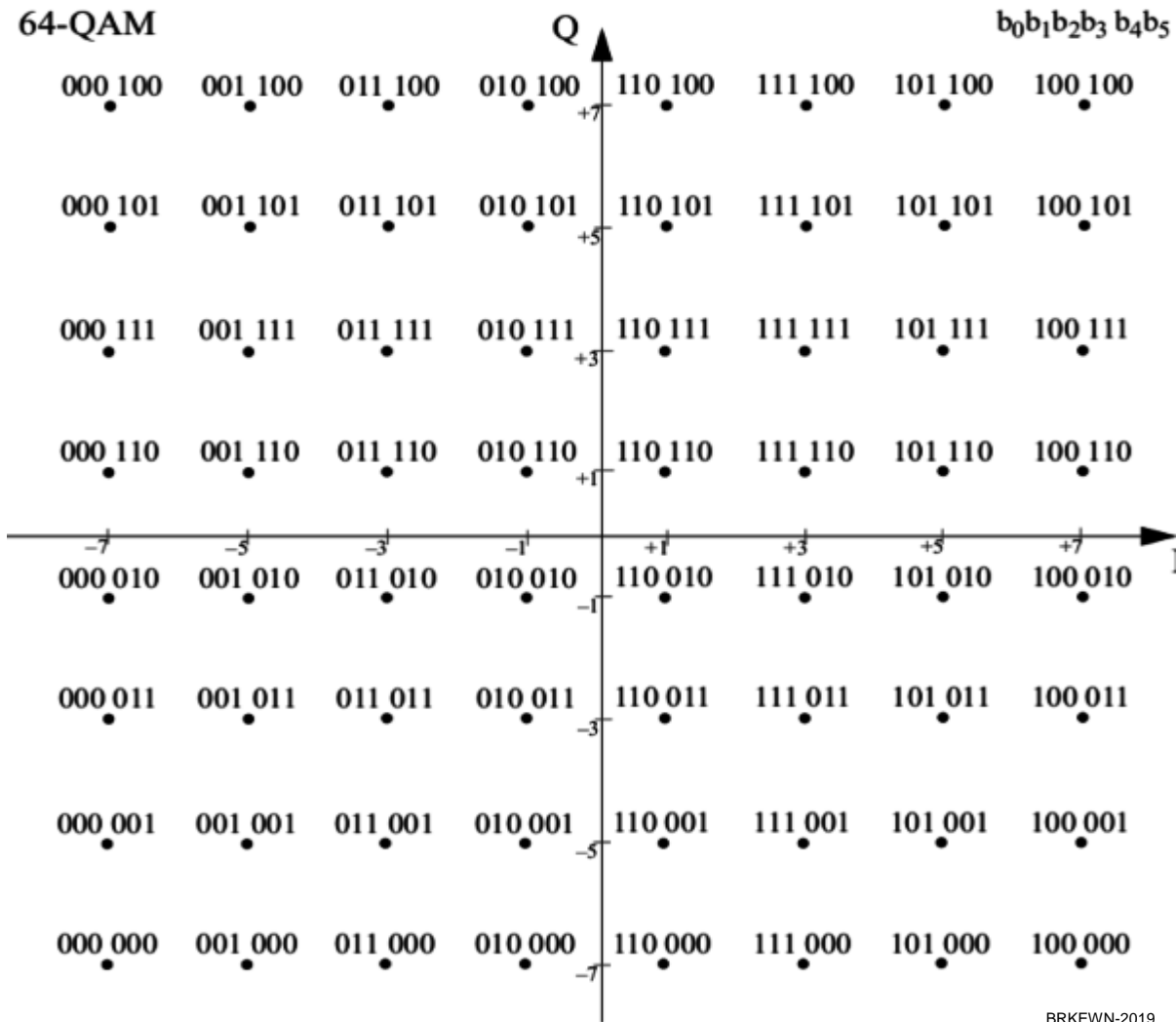


# Modulation





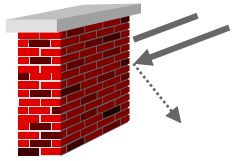
# 64-QAM



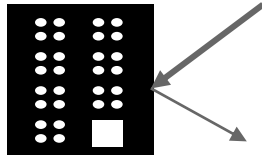
A man with a shaved head, wearing a bright green polo shirt, is captured in a moment of intense celebration. His mouth is wide open in a shout, and his fists are clenched in a triumphant gesture. The shirt features a yellow 'betfair' logo on the left chest and a 'MasterCard' logo on the right. The background is blurred, showing a dimly lit room with other people, suggesting a social or sporting event. A white speech bubble with the word 'AWESOME!' is positioned in the upper right corner of the image.

AWESOME!

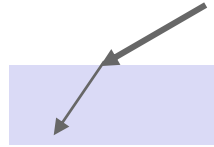
# What happens in the air?



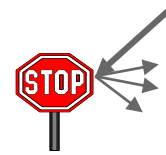
shadowing



reflection



refraction



scattering



diffraction

# Challenges in Wi-Fi

- Slow
- Can't connect
- Can't roam
- Not secure
- BYOD
- Guest networks
- Coverage
- Interference
- Changing environments
- Internet of Things
- 99.999% of availability
- Primary access method



A fluffy, light-brown dog is looking at a black tire swing hanging from a chain. The dog is standing on a green lawn in front of a wooden fence. The word "FAIL" is written in large, white, bold letters across the top of the image.

# FAIL

Time to look at some Fails!

# Fail #1

“Forget those Channels”



I ALSO HAVE WI-FI IN MY CAR

ISM

-10  
-20  
-30  
-40  
-50  
-60  
-70  
-80  
-90

cmx-dmz-demo  
tarimkredi  
ap  
CMX Guest  
blizzard  
CMX Guest  
iPhone

1 2 3 4 5 6 7 8 9 10 11 12 13 14

Cisco:47:7E:F0, 4 @ 20 MHz

SET TO CHANNEL 4

© oselparking.kz mematic.net



I ALSO HAVE WI-FI IN MY CAR

ISM

-10  
-20  
-30  
-40  
-50  
-60  
-70  
-80  
-90

cmx-dmz-demo  
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1 2 3 4 5 6 7 8 9 10 11 12 13 14

Cisco:47:7E:F0, 4 @ 20 MHz

SET TO CHANNEL 4

© oselparking.kz mematic.net

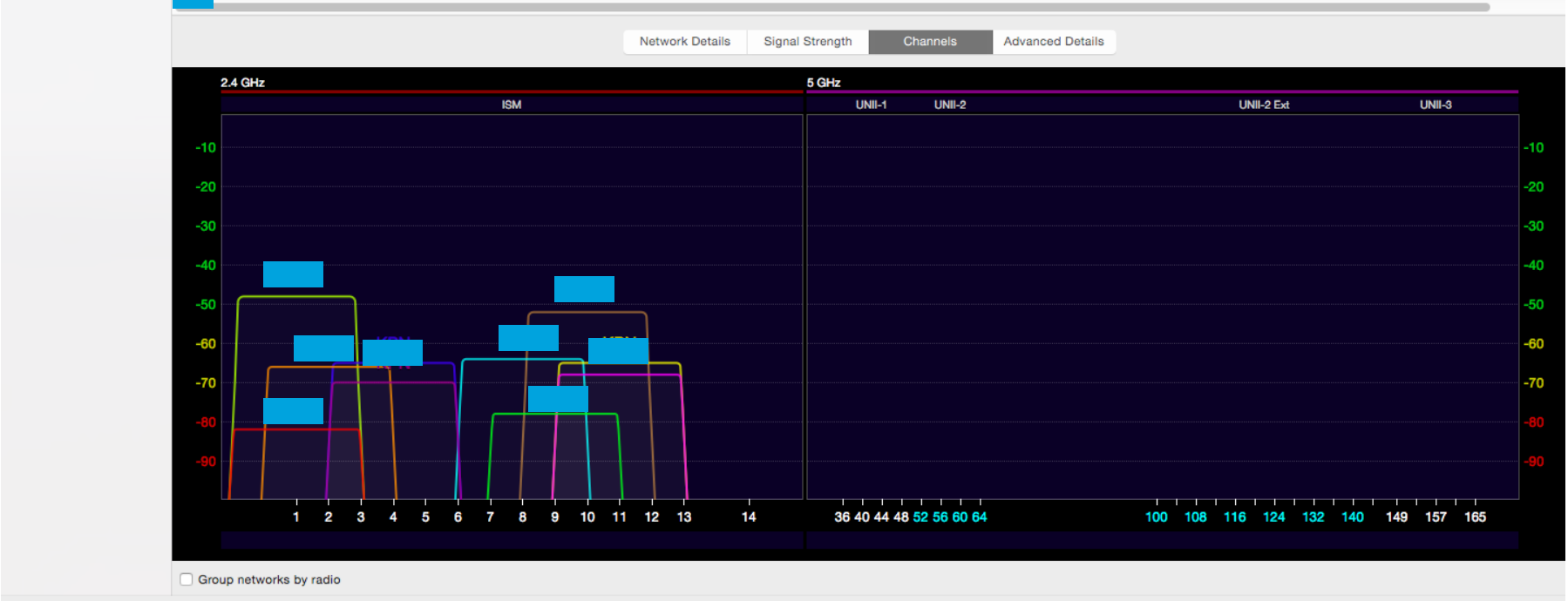


# *Fail #1: Incorrect Usage of Channels*

RESULTS

- Band
- Service Set
- Mode
- Radio
- Vendor
  - Proxim Wi...

	Network Name	BSSID	Vendor	Signal	Avg Noise	SNR	Avg SNR	Channel	Width	Band	Streams	Stations	Channel Utilization	Mode	Max Rate	Security
		00:20:A6...	Proxim Wireless	-48	-92	44 dB	40 dB	1	20 MHz	2.4 GHz	1			g	54 Mbps	3
1		00:20:A6...	Proxim Wireless	-52	-83	31 dB	35 dB	10	20 MHz	2.4 GHz	1			g	54 Mbps	3
1		00:20:A6...	Proxim Wireless	-64	-92	28 dB	28 dB	8	20 MHz	2.4 GHz	1			g	54 Mbps	3
10		00:20:A6...	Proxim Wireless	-65	-84	19 dB	15 dB	11	20 MHz	2.4 GHz	1			g	54 Mbps	3
1		00:20:A6...	Proxim Wireless	-65	-84	19 dB	19 dB	4	20 MHz	2.4 GHz	1			g	54 Mbps	3
		00:20:A6...	Proxim Wireless	-66	-92	26 dB	24 dB	2	20 MHz	2.4 GHz	1			g	54 Mbps	3
		00:20:A6...	Proxim Wireless	-68	-84	16 dB	11 dB	11	20 MHz	2.4 GHz	1			g	54 Mbps	3
		00:20:A6...	Proxim Wireless	-70	-84	14 dB	13 dB	4	20 MHz	2.4 GHz	1			g	54 Mbps	3
		00:20:A6...	Proxim Wireless	-78	-83	5 dB	3 dB	9	20 MHz	2.4 GHz	1			g	54 Mbps	3
		00:20:A6...	Proxim Wireless	-82	-92	10 dB	13 dB	1	20 MHz	2.4 GHz	1			g	54 Mbps	3



RESULTS

▶ Band

▶ Service Set

▶ Mode

▶ Radio

▼ Vendor

Huawei Te...

Senao Int...

	Network Name	BSSID	Vendor	Signal	Avg Noise	SNR	Avg SNR	Channel	Width	Band	Streams	Stations	Channel Utilization	Mode	Max Rate	Security
2	Wifi	00:02:6F...	Senao International...	-69	-83	14 dB	9 dB	1,+1	40 MHz	2.4 GHz	1			b/g/n	150 Mbps	
1	Wifi	00:02:6F...	Senao International...	-72	-81	9 dB	11 dB	6,-1	40 MHz	2.4 GHz	1			b/g/n	150 Mbps	
9	Wifi	00:02:6F...	Senao International...	-73	-83	10 dB	11 dB	1,+1	40 MHz	2.4 GHz	1			b/g/n	150 Mbps	
2	Wifi	00:02:6F...	Senao International...	-75	-83	8 dB	10 dB	1,+1	40 MHz	2.4 GHz	1			b/g/n	150 Mbps	
	Wifi	00:02:6F...	Senao International...	-76	-83	7 dB	6 dB	2,+1	40 MHz	2.4 GHz	1			b/g/n	150 Mbps	
	Wifi	00:02:6F...	Senao International...	-81	-83	2 dB	2 dB	11,-1	40 MHz	2.4 GHz	1			b/g/n	150 Mbps	
	Wifi	00:02:6F...	Senao International...	-81	-83	2 dB	0 dB	11,-1	40 MHz	2.4 GHz	1			b/g/n	150 Mbps	
	Wifi	00:02:6F...	Senao International...	-82	-83	1 dB	3 dB	11,-1	40 MHz	2.4 GHz	1			b/g/n	150 Mbps	
	Wifi	00:02:6F...	Senao International...	-83	-83	-1 dB	0 dB	11,-1	40 MHz	2.4 GHz	1			b/g/n	150 Mbps	
	Wifi	00:02:6F...	Senao International...	-84	-83	-1 dB	-1 dB	11,-1	40 MHz	2.4 GHz	1			b/g/n	150 Mbps	
	Wifi	00:02:6F...	Senao International...	-85	-81	-4 dB	-4 dB	6,+1	40 MHz	2.4 GHz	1			b/g/n	150 Mbps	
	Wifi	00:02:6F...	Senao International...	-86	-83	-3 dB	-1 dB	11,-1	40 MHz	2.4 GHz	1			b/g/n	150 Mbps	
	one_0EA6	0C:96:BF...	Huawei Technologi...	-92	-83	-9 dB	-9 dB	11,-1	40 MHz	2.4 GHz	2			b/g/n	300 Mbps	WPA

Network Details

Signal Strength

Channels

Advanced Details

☐ Group networks by radio

All Networks <span>↕</span> <span>Filter</span>																
RESULTS	Network Name	BSSID	Vendor	Signal	Avg Noise	SNR	Avg SNR	Channel	Width	Band	Streams	Stations	Channel Utilization	Mode	Max Rate	Security
▶ Band		00:1D:46...	Cisco Systems Inc.	-45	-92	47 dB	46 dB	5	20 MHz	2.4 GHz	1	4		b/g	54 Mbps	
▶ Service Set	4	00:1D:46...	Cisco Systems Inc.	-46	-92	46 dB	46 dB	5	20 MHz	2.4 GHz	1	4		b/g	54 Mbps	
▶ Mode	5	00:1D:46...	Cisco Systems Inc.	-48	-92	44 dB	45 dB	5	20 MHz	2.4 GHz	1	0		b/g	54 Mbps	
▶ Radio	38	00:1D:46...	Cisco Systems Inc.	-49	-92	43 dB	45 dB	5	20 MHz	2.4 GHz	1	0		b/g	54 Mbps	
▶ Vendor	3	00:11:93...	Cisco Systems Inc.	-50	-92	42 dB	40 dB	1	20 MHz	2.4 GHz	1	6		b/g	54 Mbps	
Cisco Sys...		00:1C:F6...	Cisco Systems Inc.	-51	-92	41 dB	40 dB	4	20 MHz	2.4 GHz	1	1		b/g	54 Mbps	
Linksys		00:1C:F6...	Cisco Systems Inc.	-51	-92	41 dB	40 dB	4	20 MHz	2.4 GHz	1	1		b/g	54 Mbps	
Sierra Wir...		00:11:93...	Cisco Systems Inc.	-52	-92	40 dB	35 dB	1	20 MHz	2.4 GHz	1	6		b/g	54 Mbps	
		00:1D:46...	Cisco Systems Inc.	-53	-92	39 dB	38 dB	8	20 MHz	2.4 GHz	1	1		b/g	54 Mbps	
		00:1D:46...	Cisco Systems Inc.	-54	-92	38 dB	38 dB	8	20 MHz	2.4 GHz	1	1		b/g	54 Mbps	
		00:1D:46...	Cisco Systems Inc.	-55	-92	37 dB	36 dB	4	20 MHz	2.4 GHz	1	0		b/g	54 Mbps	
		00:1D:46...	Cisco Systems Inc.	-55	-92	37 dB	36 dB	4	20 MHz	2.4 GHz	1	0		b/g	54 Mbps	
		00:0F:8F...	Cisco Systems Inc.	-55	-92	37 dB	36 dB	1	20 MHz	2.4 GHz	1	1		b	11 Mbps	

Network Details

Signal Strength

Channels

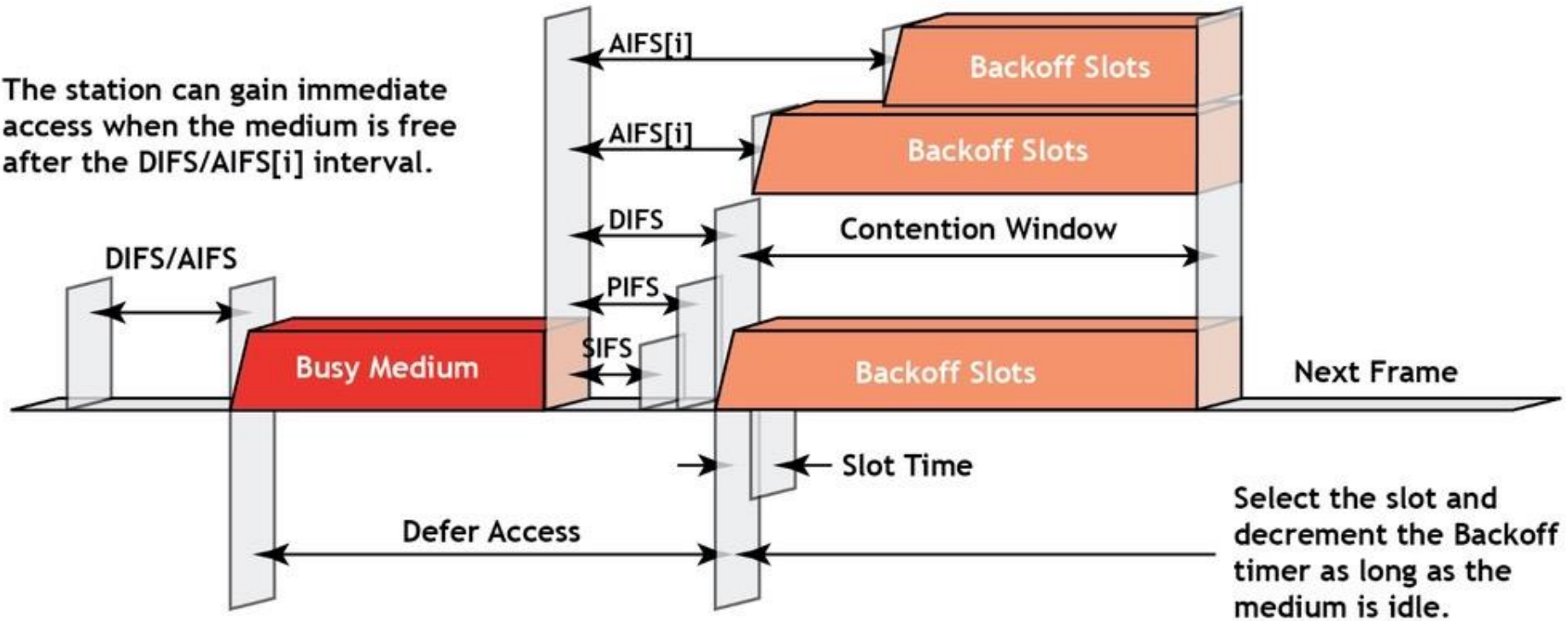
Advanced Details


☐ Group networks by radio

*So what's wrong?*



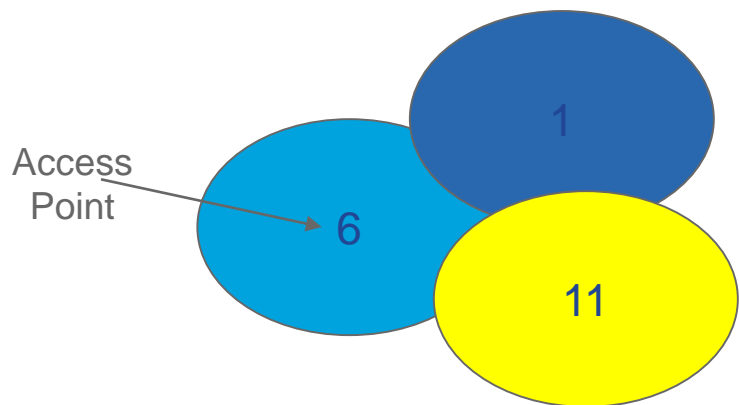
The station can gain immediate access when the medium is free after the DIFS/AIFS[i] interval.



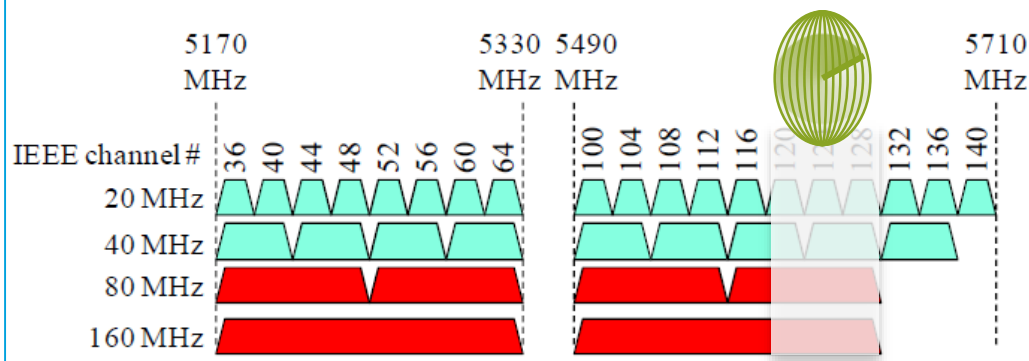
# Channel reuse scheme in the Network

Neighboring APs use different channels to reduce interference.

On 2.4 GHz, the “Reuse cluster” size is equal to 3

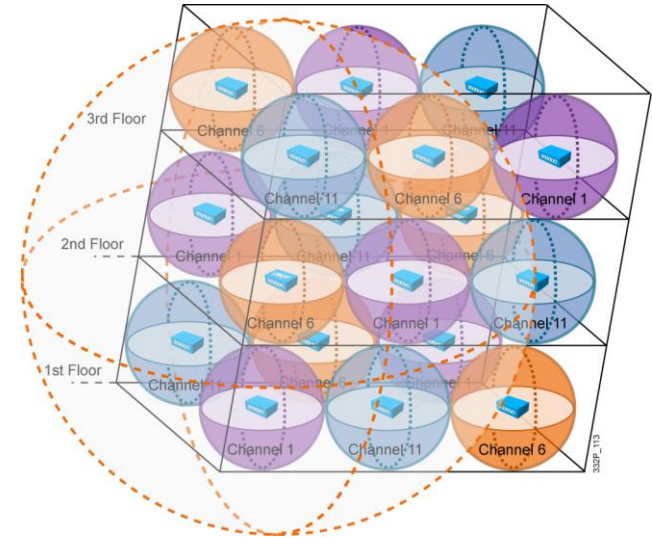
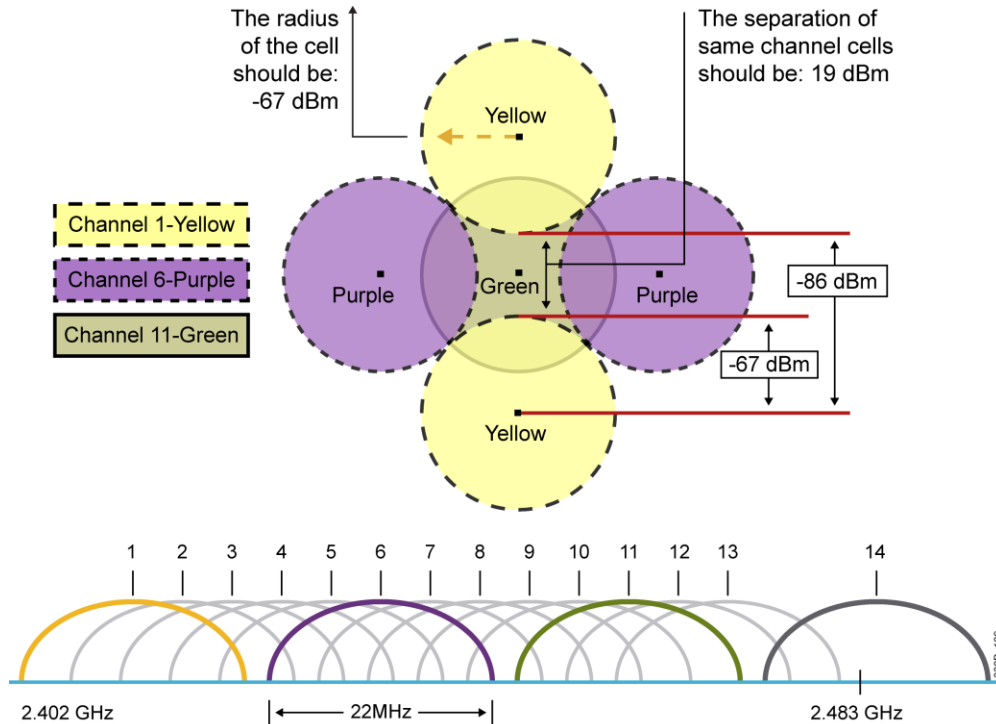


On 5 GHz, the “Reuse cluster” size varies depending on channel width:



# 2.4-GHz Network Design

- Conclusion: try to design small cells, with clever overlap...



# *Channel best practices*

# Channel Best Practices

- ✓ Only 1, 6 and 11 on 2.4
- ✓ Use 5 GHz as much as possible
  - ✓ Lower 8 channels for Voice environments (36 – 64)
- ✓ Enable the DCA
- ✓ Enable Dynamic Bandwidth Selection
- ✓ Use the RRM algorithms.

✓ Don't use 'Maximum Power'....

## Dynamic Channel Assignment Algorithm

Channel Assignment Method	<input checked="" type="radio"/> Automatic	Interval: 10 minutes	AnchorTime: 0
	<input type="radio"/> Freeze	<a href="#">Invoke Channel Update Once</a>	
	<input type="radio"/> OFF		
Avoid Foreign AP interference	<input checked="" type="checkbox"/> Enabled		
Avoid Cisco AP load	<input type="checkbox"/> Enabled		
Avoid non-802.11a noise	<input checked="" type="checkbox"/> Enabled		
Avoid Persistent Non-WiFi Interference	<input type="checkbox"/> Enabled		
Channel Assignment Leader	Cisco_da:78:24 (172.20.227.99)		
Last Auto Channel Assignment	300 secs ago		
DCA Channel Sensitivity	Medium (15 dB)		
Channel Width	<input type="radio"/> 20 MHz <input type="radio"/> 40 MHz <input type="radio"/> 80 MHz <input checked="" type="radio"/> Best		
Avoid check for non-DFS channel	<input type="checkbox"/> Enabled		



# Fail #2

“Maximum Power!”



I use Maximum Power because...

- ✓ I need less Access Points
- ✓ I'm designing for Coverage
- ✓ My Site survey tool says 'all green'
- ✓ It's the default...



↺↻ Jussi Kiviniemi heeft geretweet



**Jason Hintersteiner**

@EmperorWiFi

Setting Tx power is like drinking scotch:  
The right amount is great, but "more"  
does not mean "better", & too much will  
make you sick...



# Fail#2

“Putting your AP’s on Maximum Power”







Maximum Power (20dBm / 100mw) is a bad idea...

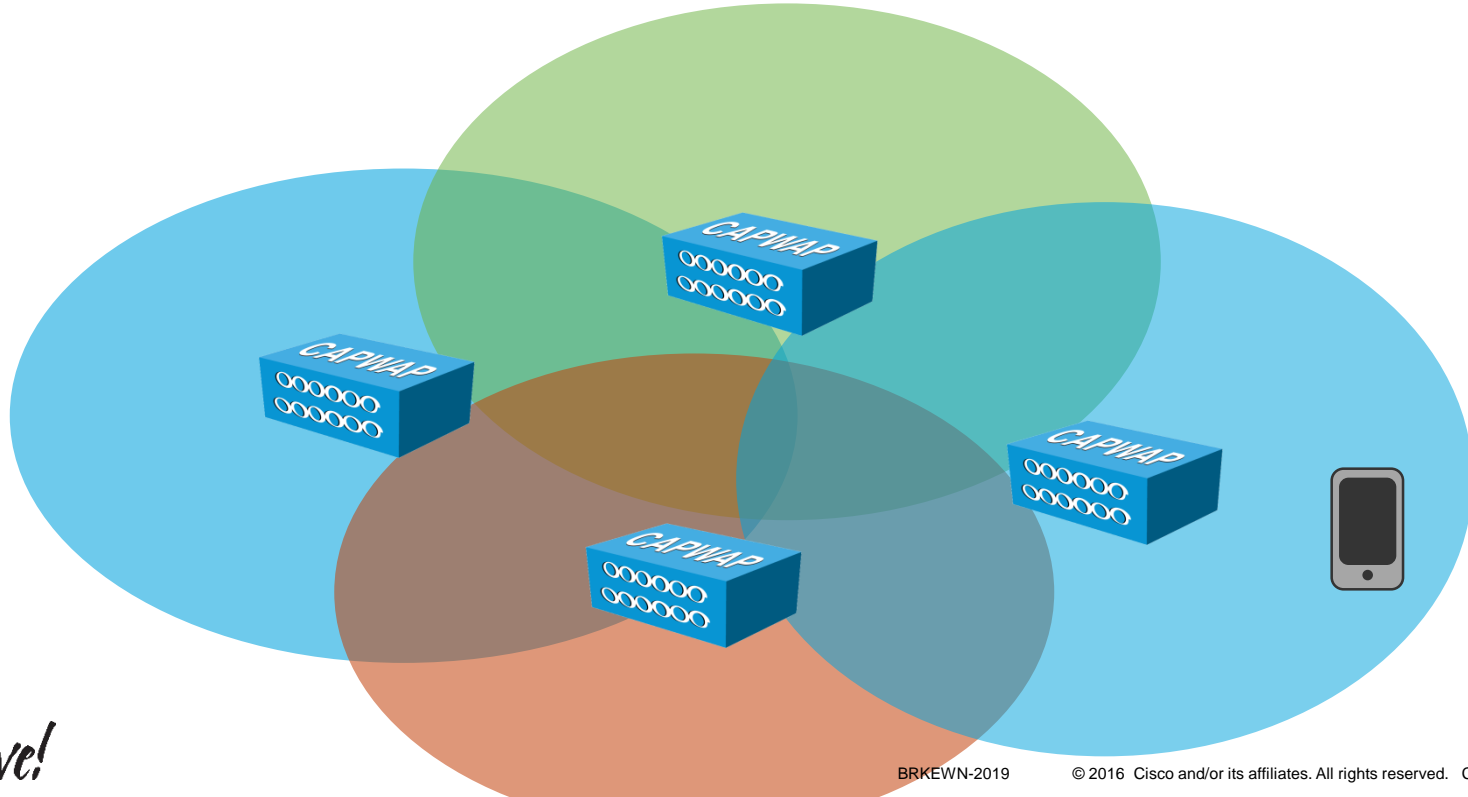
- ✓ Co Channel Interference (CCI)
- ✓ Clients are not Maximum Power  
(typically 14 dBm, which is a Quarter... (25mw))
- ✓ Reduced 'fault tolerance'



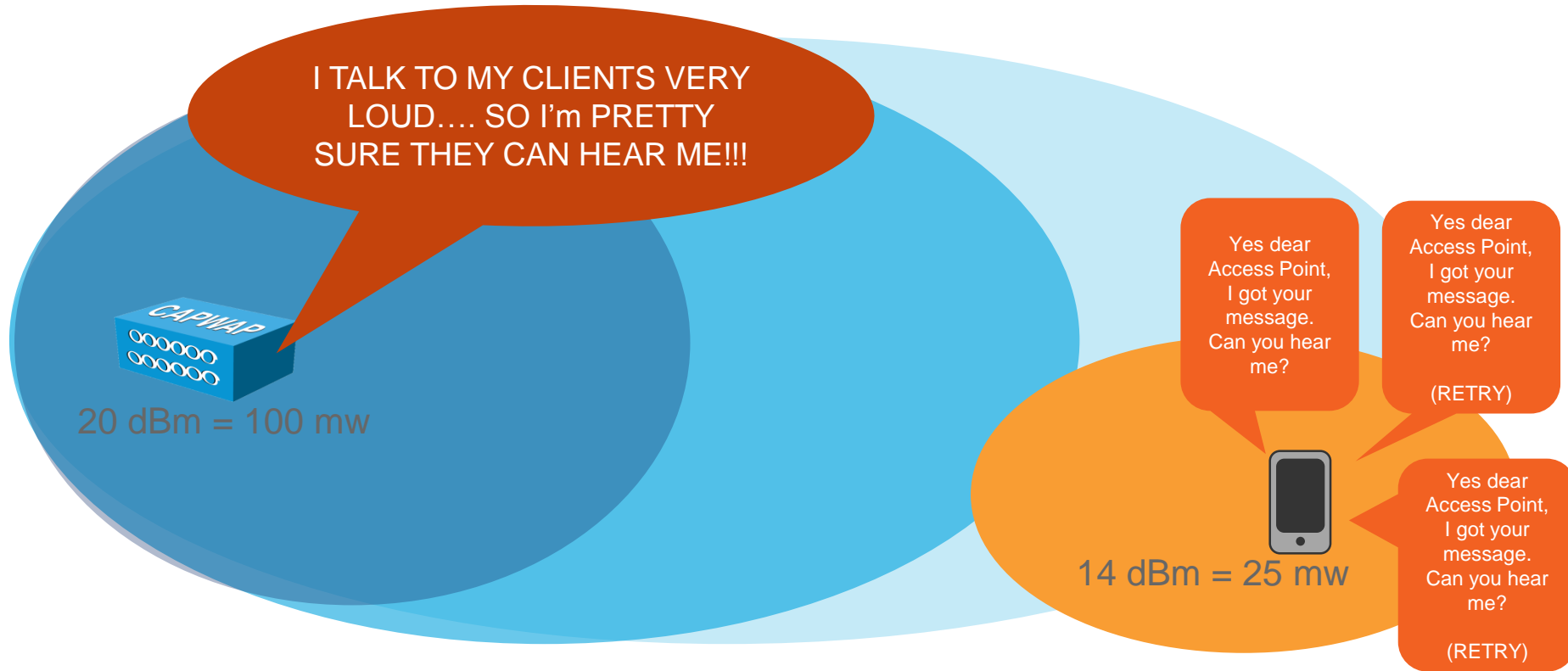
*So what's wrong?*

# Co Channel Interference & Adjacent Channel Interference

The biggest sources of Interference are... your own Access Points...



# Clients are not Maximum Power



## Reduced Fault Tolerance

Radio Resource Management needs to  
**scale power up** and down to help in  
cases of Coverage holes

▪

If already at Max Power...

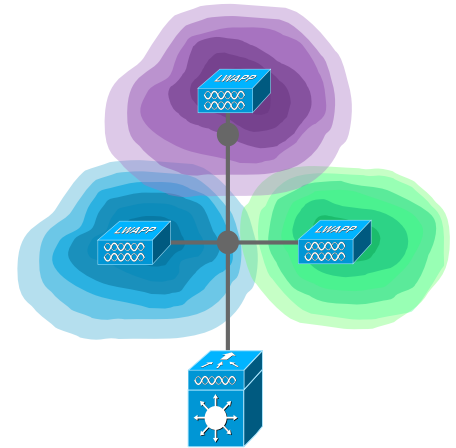
***nothing to scale...***



# Radio Resource Management

## What's RRM

- DCA—Dynamic Channel Assignment
- TPC—Transmit Power Control
- CHDM—Coverage Hole Detection and Mitigation



For more info: [http://www.cisco.com/en/US/tech/tk722/tk809/technologies\\_tech\\_note09186a008072c759.shtml](http://www.cisco.com/en/US/tech/tk722/tk809/technologies_tech_note09186a008072c759.shtml)



# *Power best practices*

# Power best practices

- ✓ Do **NOT** use 100% power
- ✓ USE the RRM with the max set to 17dBm and min 5dBm
- ✓ Enable Event Driven RRM (EDRRM) with Rogue Contribution.
- ✓ Keep Rogue Duty cycle to max 80%.
- ✓ Create Smaller cells

## RRM best practices

RRM settings to auto for most deployments  
(High Density is a special case)

Design for most radios set at mid power level (level 3 for example)

RRM **does NOT** replace the site survey and doesn't create spectrum

# Fail #3

“2.4 GHz is still the most important”

Here Lies  
Twopointfour Gigahertz  
"1,6,11"  
1997-2015

One Foot in the Grave  
Grasping for 14



# Fail #3

Only designing for 2.4 is NOT how to do it...

# Design your network for 5GHz

- All those access points are **Dual Radio**
- They **will support** your 2.4 GHz clients
- Band Steering / Band Select to push clients to the 5 GHz band
- All developments are on the 5GHz band.
- **Not on 2.4 GHz.** (Not enough channels, too much interference, too much 'other devices'.

“and as a Specialist  
I pledge...”

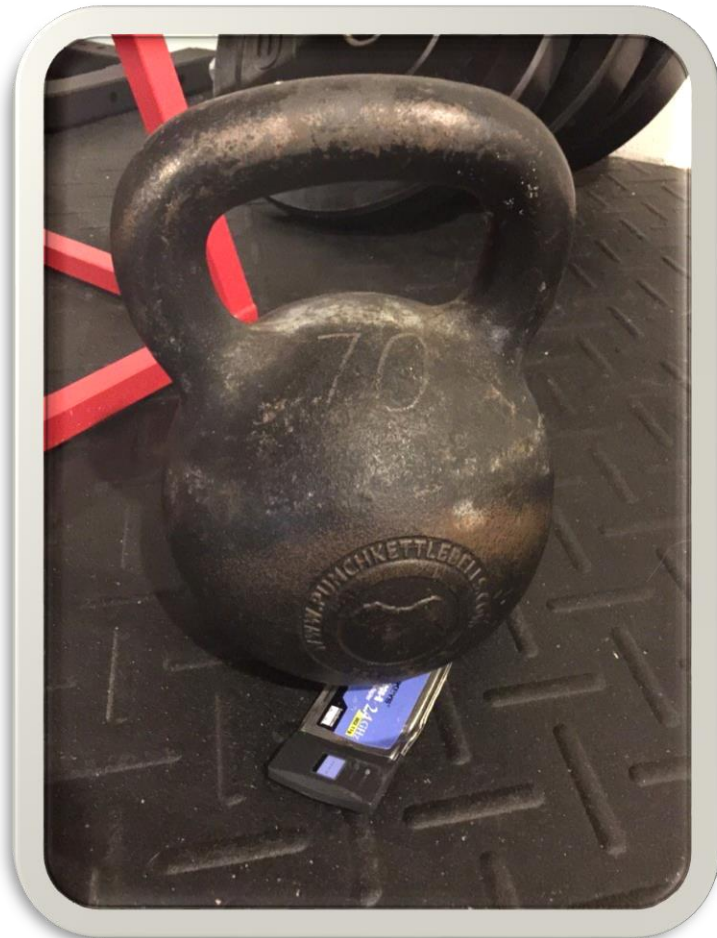


“2.4 GHz  
single radio devices  
or access points”

# 2.4 GHz Best Practices

# best practices

- ✓ Design your network for 5 GHz.
- ✓ If possible take out 2.4 GHz entirely
- ✓ Don't buy 'Single Radio AP's'
- ✓ Don't buy 'Single Radio Clients'
- ✓ See if you have legacy clients that you can migrate



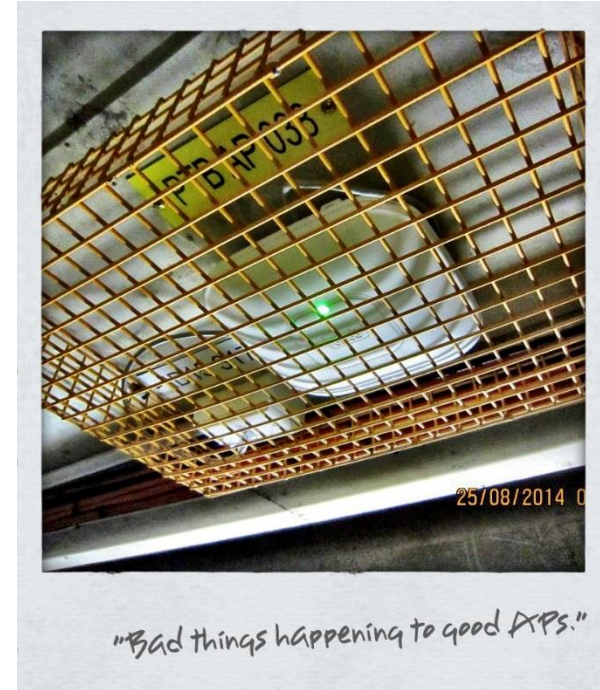


# Fail #4

“Placements”



# Placements. Really? Does it matter?





# Fail #4

Placing your Access Points... wrong...



# Wrong installa



*So what's wrong?*



# Integrated Antenna? External Antenna?

## Carpeted areas



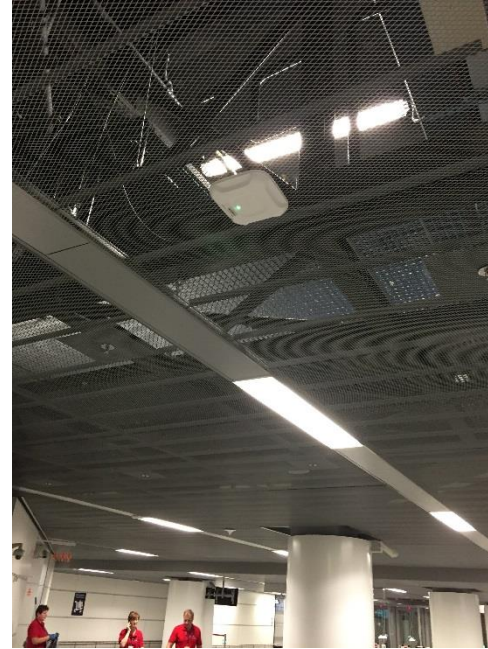
Integrated antenna versions are designed for mounting on a **ceiling** (carpeted areas) where aesthetics is a primary concern

## Rugged areas



Use for industrial applications where external or directional antennas are desired and or applications [requiring higher temperature ranges](#)

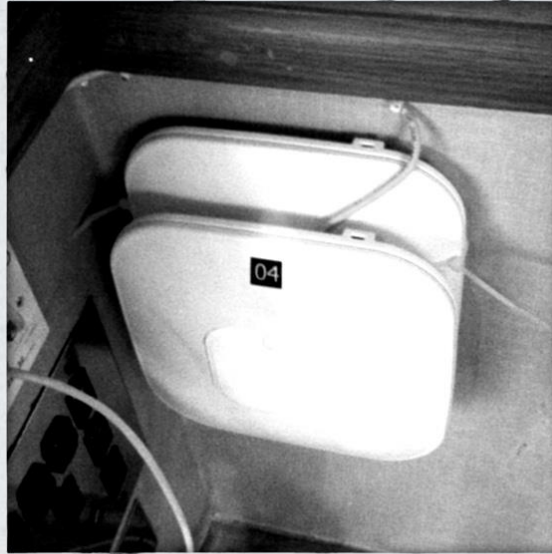
# Well done!



# Not so well done...



Nothing to see here. Move along.



2 APs are better than one.



MacGruber!

# Wall mounting AP-1260, 3500e, 3600e, & 3700e

## Orientation of the Dipoles if Wall Mounting



Note: The ceiling is usually higher and a better location for RF.

If using advanced features like **location** or **voice** try to locate the AP on the ceiling, or when mounting the AP on a wall orient the dipoles **in this configuration**.

Because dipoles on a wall can easily get orientated wrong as people touch and move them. Better still might be to use a Patch antenna or use the Oberon wall bracket. Be aware walls can add directional properties to the signal as they can have wiring, metal 2x4 construction and the wall attenuates the signal behind the AP limiting a nice 360 degree coverage.

# Wall Mounting AP-1260e, 3500e, 3600e and 3700e

## Orientation of the Dipoles if Wall Mounting



Dipoles pointing UP or Down  
are in vertical polarity

This is ideal for uniform coverage.



Dipoles pointing sideways  
are in horizontal polarity

Note: Cisco recommends transmitting  
antennas use vertical polarity



# Not like this...



Source:

[www.bad-fi.com](http://www.bad-fi.com)

# *Placement Best Practices*

# Placement & Positioning best practices

- ✓ AP **Horizontal** (vertical Polarization)
- ✓ Below obstructions
- ✓ Minimal **one meter (3ft) away** from obstructions (Fresnel zone)
- ✓ The correct antennae, only 1 type of antenna
- ✓ Access Points minimal **three meter (10ft) away** from **each other**
- ✓ **Not too high** (after 4 meter (14ft) high special implementations)
- ✓ Don't put behind a **metal cage**
- ✓ Use **Outdoor** AP's for **Outdoor** Coverage...

# Fail #5

“I am secure”

About Encryption & Authentication



SSID: [redacted]

Username: [redacted]

Password: [redacted]



# Statistics

[General](#)[Personal](#)[Groups](#)[Android](#)[SSID/Manufacturers](#)[Octet/Channel/File](#)[Geographic](#)

Unique WiFi networks in DB:	228,657,368
Unique networks w/ location:	226,196,720
Unique WiFi locations in DB:	3,228,957,847
Unique Cell towers in DB:	5,946,883
Unique Cells w/ location:	5,916,700
Registered Users:	176,695

Networks with default SSID:	8,262,679	(3.61%)
New unique networks today:	16,268	
New today with location:	16,247	
New yesterday with location:	135,596	

Total Files parsed:	1,259,436
Files uploaded today processed:	63
Files 1 day ago / 2 days ago:	470 / 505
Files queued to process:	0

## Wireless Encryption

**WPA2:** 117,848,480 (51.54%)

**WPA:** 20,969,968 (9.17%)

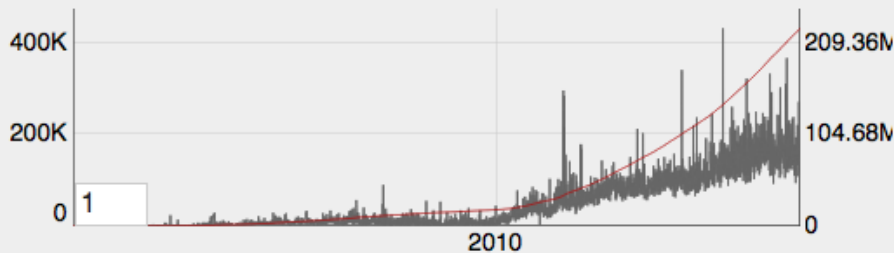
**WEP:** 27,815,788 (12.16%)

**????:** 43,297,442 (18.94%)

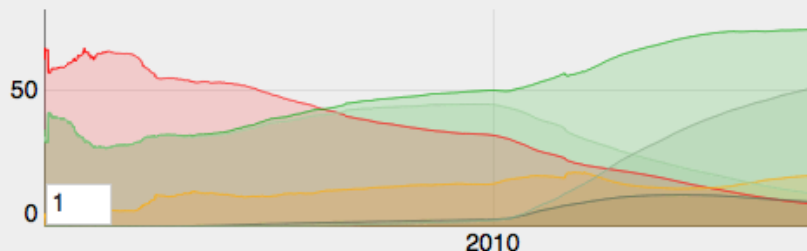
**None:** 19,132,440 (8.37%)



## WiFi Networks Over Time

[\[Full-screen Graph\]](#)

## WiFi Encryption Over Time

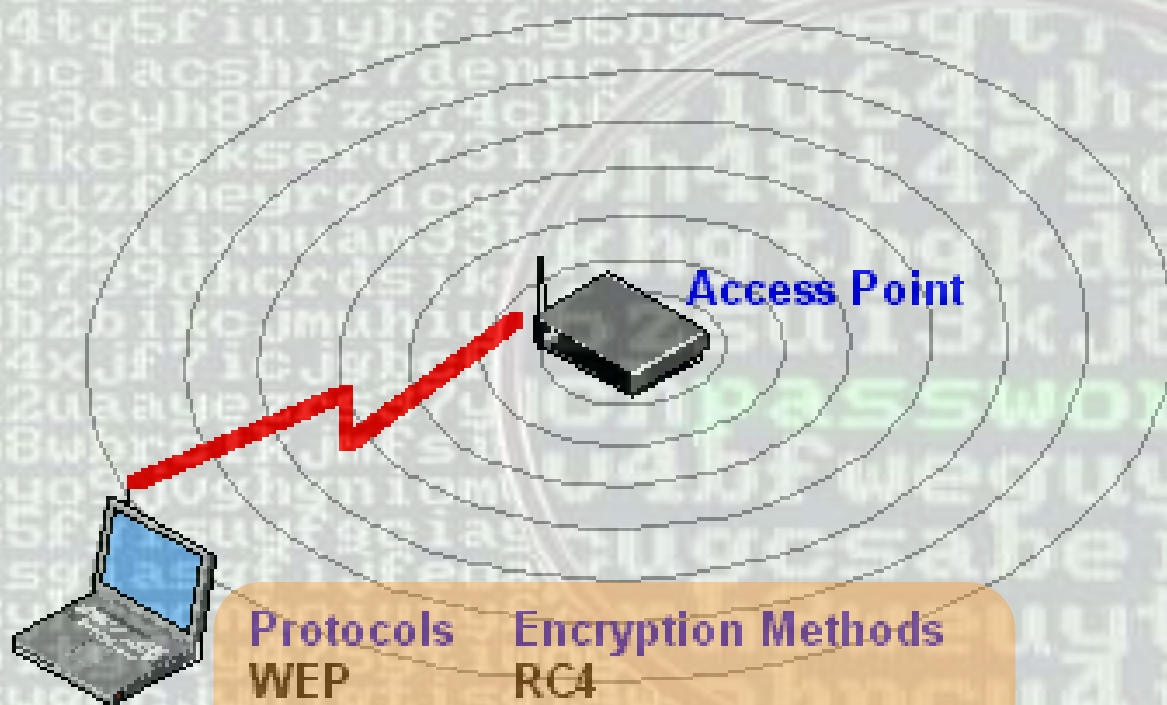
[\[Full-screen Graph\]](#) [\[2 Years only Graph\]](#)

Mouse-over graphs to interact with data. Select a range to zoom in, double click to zoom back out. Modify the number in the corner to smooth over multiple days. Full-screen graphs available!

Source: wigle.net

# Fail #5

Not enough attention for Security...



### Protocols

WEP

WPA

WPA2

802.11i

### Encryption Methods

RC4

TKIP/RC4

TKIP/RC4, AES-CCMP

TKIP/RC4, AES-CCMP



# Security Best Practices

# Security best practices

- ✓ WPA2 is the **bare minimum** (with CCMP. Don't use TKIP)
- ✓ WPA2 Personal (**PSK**) is for... **personal**
- ✓ WPA2 Enterprise (802.1X) for businesses
- ✓ Use Role Based Access (**RBA**) with for instance ISE.
- ✓ Use a Wireless Intrusion Preventions (**wIPS**) solution
- ✓ Use **VPN** on **Public Wireless** Connections



# Fail #6

“Hype versus Reality”

# Expectations versus Reality...



But in reality...





# Fail #6

We want those big shiny numbers...  
but how real is it?

# The Wi-Fi ecosystem is mainly based on cooperation between three main stakeholders

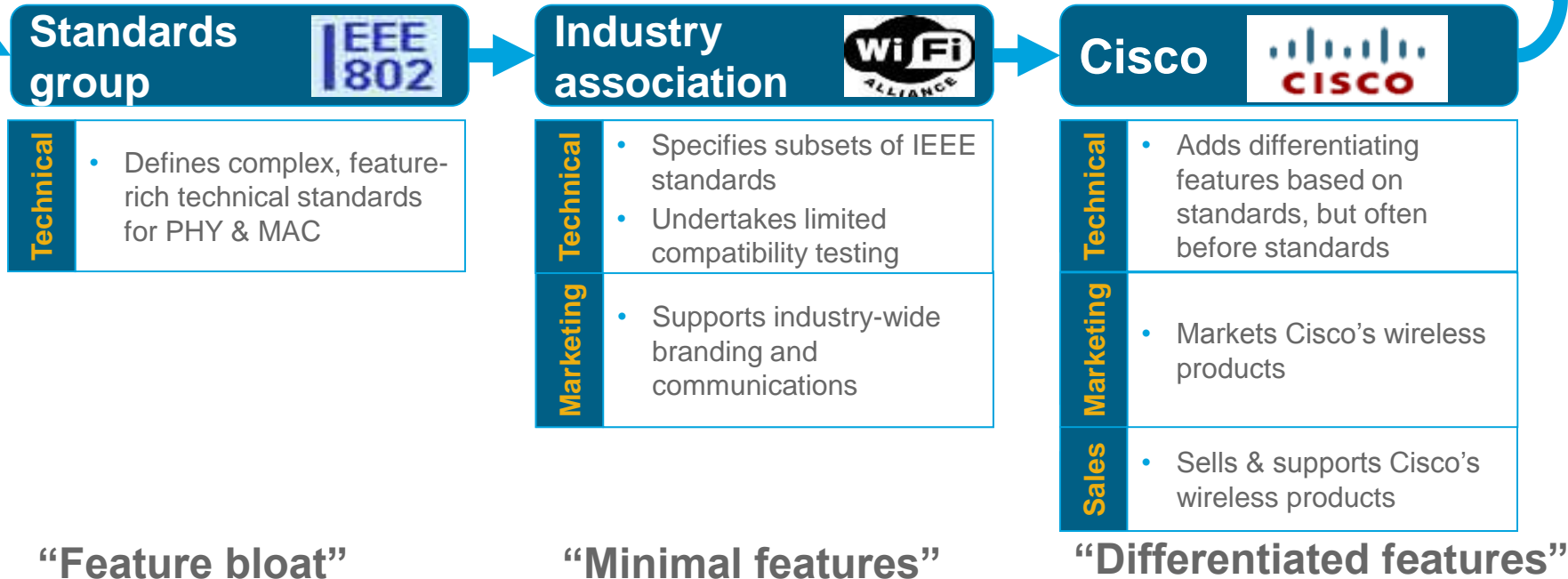


↑  
Industry adoption

↑  
My favourite vendor 😊

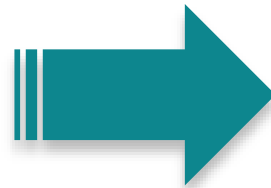
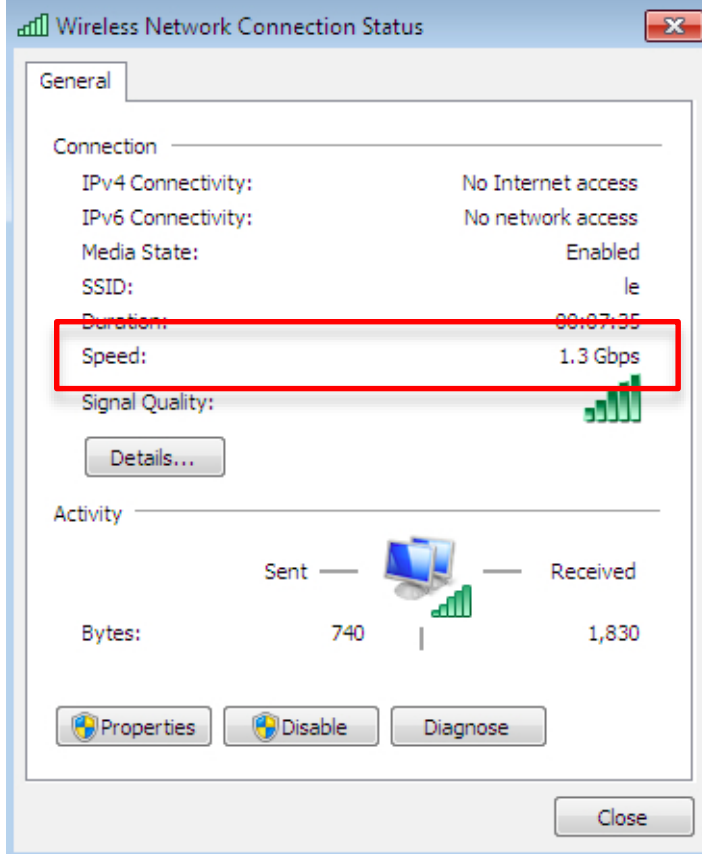
# Cisco innovates, and then contributes its innovations into the standards process

**Cisco feeds tested features back into standards**





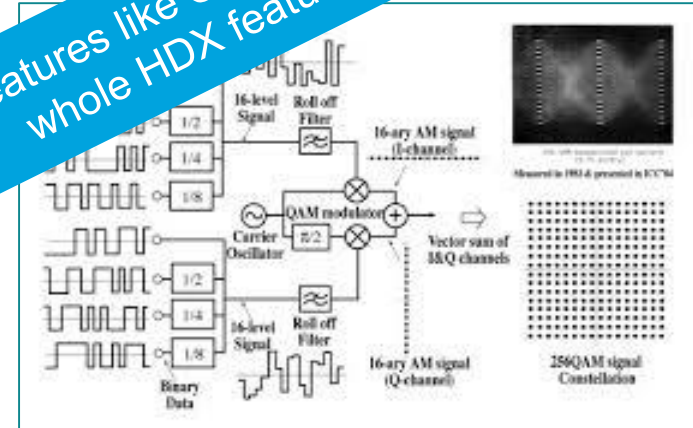
# 802.11ac is here!!



But it comes with a price



Features like CleanAir, ClientLink and the whole HDX features really matters!!



High Signal at the client for 256QAM



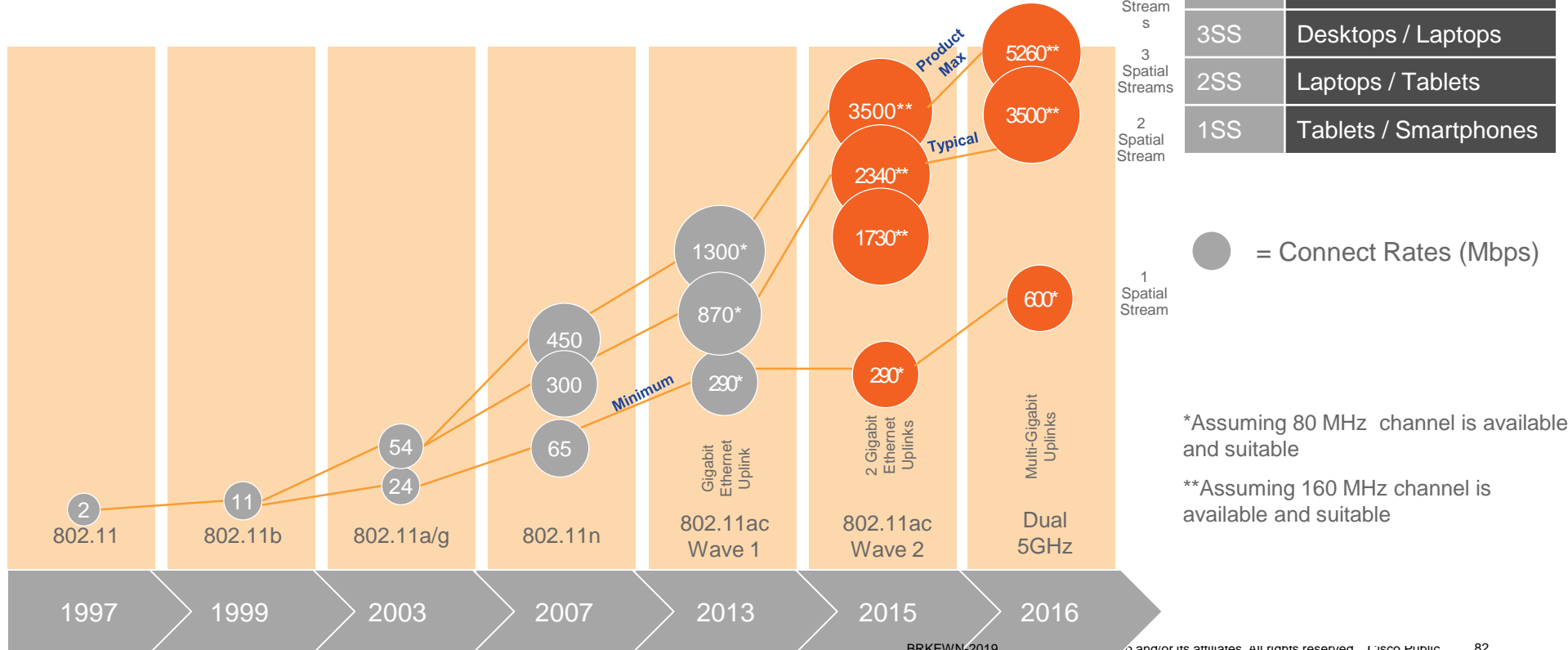
# Wave 2 is here...

Wave 2 is about:

- 160 MHz wide channels
- > 4 Spatial Streams
- Multi-User-MIMO (MU-MIMO)

# Wi-Fi Connectivity Speed Timeline

## Gigabit Wi-Fi As Primary Access

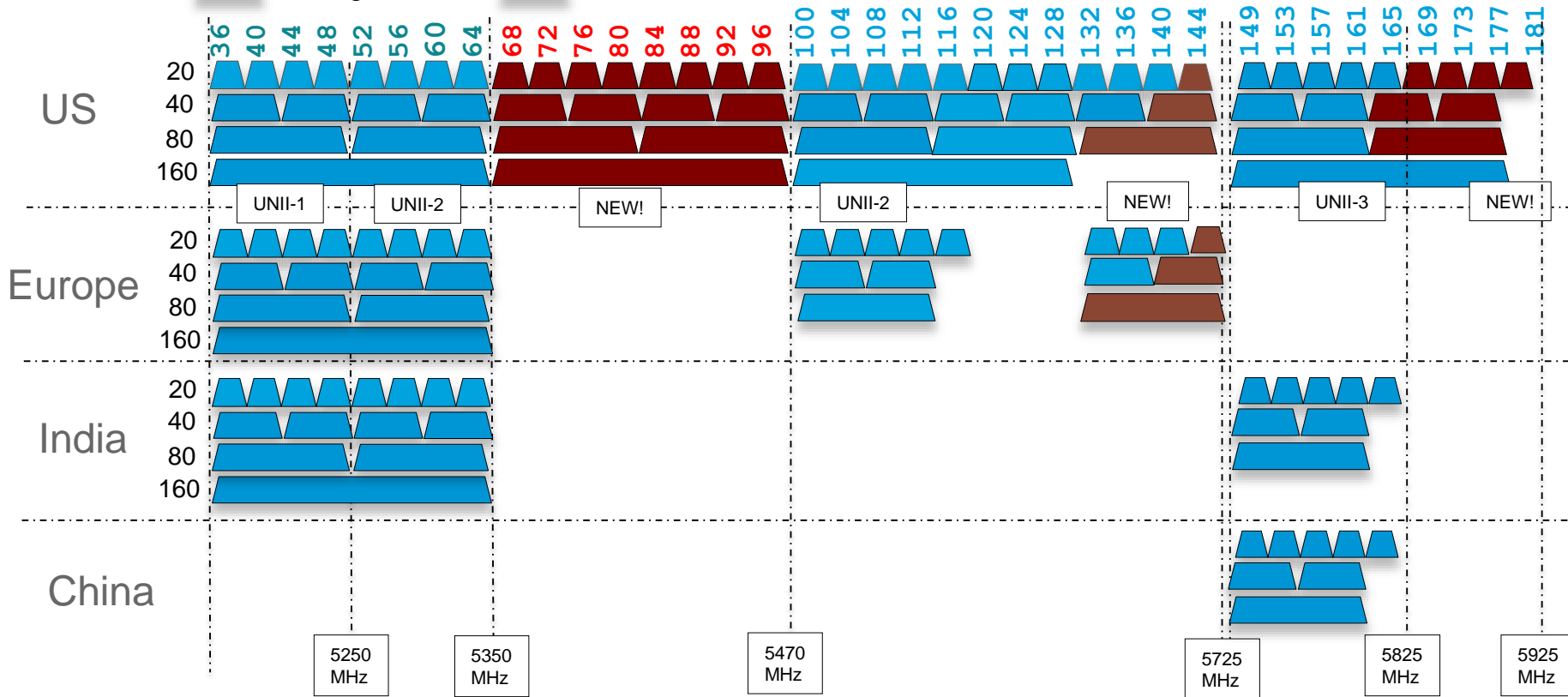


160 MHz wide Channels!  
the solution to our  
bandwidth problems?



# 5 GHz 20/40/80/160 MHz Channels

Existing Channel New Channel





802.11ac can plausibly operate at up to ~3.5Gb/s (@PHY)  
or ~2.5Gb/s (@MAC)

80 MHz PHY rate	MCS (QAMr5/6)	
	Spatial streams	
	64	256
	290	430
1	330	
2	650	870
3	980	1300 <sup>1</sup>
4		1700 <sup>2</sup>
8		3500

Easy

Plausible

Fantasy

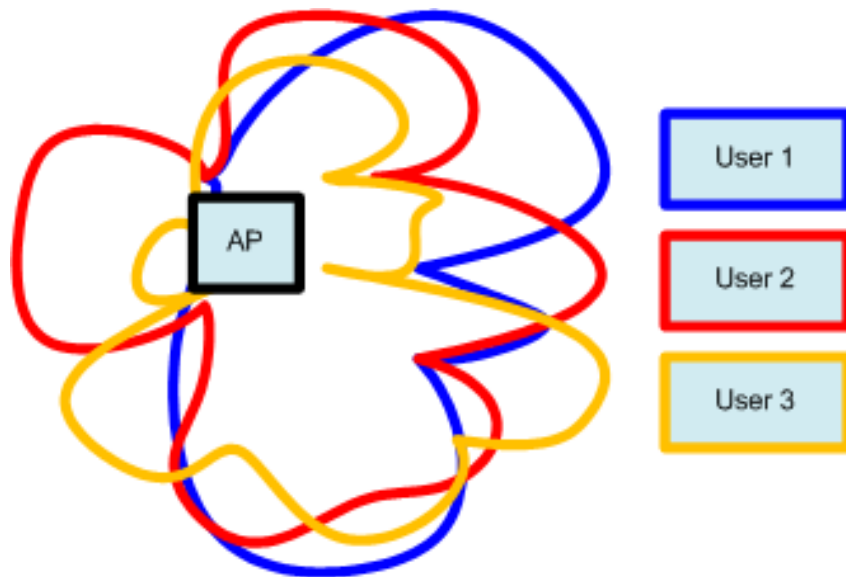
160 MHz PHY rate	MCS (QAMr5/6)	
	Spatial streams	
	64	256
	650	870
1	1300	1700
2	2000	2600 <sup>3</sup>
3		3500
4		6900
8		

<sup>1</sup> 2700 and 3700 max data rate

<sup>2</sup> 1850 max data rate

<sup>3</sup> 2800 / 3800 single radio max

# MU-MIMO



Supported initially for max 3 x 1 SS  
(single spatial stream) clients

# MU-MIMO – The solution to all our problems?

- The benefit of MU-MIMO is not as straight forward as it may seem.
  - moving from a hub to a switch-like process on **one direction only**
- MU-MIMO performance improvements relies on numerous and often **dynamic** factors:
  - Client mixture and spatial stream support
  - Client distance and location
  - Number of clients
  - Client data rates
- Further detailed information from Cisco Technical Leader, Matt Silverman in this great video:  
<http://techfieldday.com/video/cisco-mu-mimo-deep-dive/>



802.11ac Wave 2: what to do?



# 802.11ac Wave 2: what to do?



## Some Facts:

- Wave 2 adds 3 main features:
  - 4 Spatial Streams – will be only be present in **very high-end laptops**
  - Multi User MIMO (MU-MIMO) - see the **reality check** in previous slides
  - 160 MHz channel – **Difficult** to use in Enterprise, esp in Europe...
- Wave1 clients cannot** leverage Wave2 enhancements!
- Wave 2 clients will be a significant % on the network end of 2016

# The World's Most Versatile Access Points

All The Benefits of 802.11ac Wave 2 + *a lot more!*

Wave 2

Highest Wi-Fi Performance Ever



Higher  
Data Rate



Wider  
Channels

Better End Device Efficiency



Simultaneous  
Data Delivery



Better  
Battery Life



Cisco Aironet 2800



Cisco Aironet 3800

**Plus** Cisco Innovations for High Density Environments

*Self-Optimizing Network*



**New** Flexible Radio  
Assignment



**New** Multi-Gigabit  
Uplinks



Improved  
Modularity



**Improved**  
CleanAir



**New** Zero  
Impact AVC



Flexible Dynamic  
Frequency Selection

*Optimized Mobile User Experience*



Improved  
ClientLink



Turbo  
Performance



**New** Smart  
Antenna  
Connector



**Improved**  
Enhanced Location\*



Optimized  
Roaming

\*Near Future

# Cisco Aironet Indoor Access Points Portfolio

## Industry's Best 802.11ac Series Access Points

### Enterprise Class

### Mission Critical

### Best in Class



#### 1810w

- 2x2:2SS 80 MHz; 867 Mbps
- Tx Beam Forming
- 1 GE Port uplink
- 3 GE Local Ports, including 1 PoE out
- Local ports 802.1x ready
- Integrated BLE Gateway\*

#### OEAP1810

- 2x2:2SS 80 MHz; 867 Mbps
- 3 GE Local Ports downlink, including 1 PoE out
- One or Two Local Ports can be tunneled back to corporate



#### 1830

- 3x3:2SS 80MHz; 867Mbps
- Spectrum Analysis\*
- Internal antenna
- Tx Beam Forming
- 1 GE Port
- USB 2.0
- Centralized, FlexConnect and Mobility Express



#### 1850

- 4x4:3SS 80MHz; 1.7 Gbps
- Spectrum Analysis\*
- Internal or External antenna
- Tx Beam Forming
- 2 GE Ports
- USB 2.0
- Centralized, FlexConnect and Mobility Express



#### 2800

- 4x4:3SS 160 MHz; 5 Gbps
- 2.4, 5GHz or Dual 5GHz
- 2 GE Ports
- Internal or External antenna
- Smart Antenna Connector
- Enhanced Location\* (External Antenna)
- CleanAir 160MHz
- ClientLink 4.0
- USB 2.0
- Centralized, FlexConnect and Mobility Express\*



#### 3800

- 4x4:3SS 160 MHz; 5 Gbps
- 2.4, 5GHz or Dual 5GHz
- 2 GE or 1 GE + 1 mGig (5G)
- Internal or External antenna
- Smart Antenna Connector
- Enhanced Location\* (External Antenna)
- CleanAir 160 MHz
- ClientLink 4.0
- Stadium Vision
- USB 2.0
- Modularity
- Centralized, FlexConnect and Mobility Express\*

\*Post-FCS

# Hype vs Reality

## Best Practices



# Hype versus reality best practices

- ✓ Transition to 802.11ac as part of your normal upgrade cycle
- ✓ Upgrade to the **best Access Points** that **fit your need**
- ✓ Look at Cisco's "value add features" that go on top of Wave 2
  - ❑ Industry best Wi-Fi with **HDX** (high density) features
  - ❑ HDX = CleanAir, ClientLink, ATF, Optimized Roaming, FlexDFS and so on...
  - ❑ Our 2700 & 3700 already **outperform** the Wave 2 AP's for competitors.
  - ❑ New 2800 & 3800 are Wave 2, and **add those HDX** features
  - ❑ Maximum **flexibility**
  - ❑ Adaptive radio band and mode of operation with Dynamic Bandwidth Selection (DBS)
  - ❑ Location Based Services with Wi-Fi based angle of arrival
  - ❑ Industry leadership with Nbase-T (mGig)
  - ❑ Mobility Express for smaller deployments (<25 AP's) on board controller

# Fail #7

“Of course I did a Site Survey”





# Fail #7

There's no Site Survey...  
or there's no Good Site Survey



# Survey Phase

**Predictive site surveys**  
(network plan, simulation)

**Pre-Deployment site surveys**  
(AP on a stick)

**Post-Deployment site surveys**  
(validation)

**Periodic site surveys**  
(health check)

# Question

“How many APs? Where?  
What Power? Channels? Antennas”?

“What does the real world RF look like”

“Does this network actually work?”

“Does it **still** work? What has changed?”

# Survey Type

## Interference

**Spectrum Survey**

**Always!**

**Passive Survey**

## Connectivity

**Active Survey**

## Performance

**Throughput Survey**

## The process

While walking, collect Wi-Fi energy data from a spectrum analyzer

Walk around, collect beacons and probes, measure things like Signal strength, Interference, SNR for **all** APs.

While walking, stay connected to the network, test things like packet loss, RTT, association

Measure throughput (Mbit/s, # of packets) and jitter, often spot checks

## Result

Understand interference:  
Spectrum utilization,  
spectrum over time, ...

SNR, RSSI, interference  
heatmaps for all APs

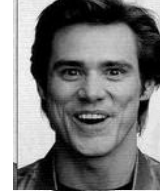
Heatmaps and deeper  
analysis like roaming, ...

Momentary capacity  
analysis, voice analysis

# Survey Happiness Scale

- No surveys
- Post-deployment validation
- Predictive
- AP on a stick

Jim Carrey



Paris Hilton



# Use an external adapter for passive surveys!

Fairly accurate readings

Standardized measurements

Integrated adapter does active simultaneously





# Multiple adapters = faster scanning


Examples:

1. One adapter for 2.4,  
one for low 5, one for high 5

**2. All adapters for all channels  
= failover redundancy**



# How fast can I walk?

- 1 adapter = Walking
- 2 adapters = Fast walk / run
- 3 adapters = 













@ACCESSAGILITY  
MOBILE SITE SURVEY R

# Surveying...

## Some common practices..

## (or mistakes...)

Survey.svp

Settings AP Grouping Color 802.11 Scan MapPoint Profile

Card: Proxim Wireless 8494 802.11a/b/g/n USB Adapter #5

☒ Enable automatic configuration of 40 MHz channels

CH	Lower...	20 MHz	Upper...	Period (ms)
1		<input checked="" type="checkbox"/>		250 ms
2		<input type="checkbox"/>		250 ms
3		<input type="checkbox"/>		250 ms
4		<input type="checkbox"/>		250 ms
5		<input type="checkbox"/>		250 ms
6		<input checked="" type="checkbox"/>		250 ms
7		<input type="checkbox"/>		250 ms
8		<input type="checkbox"/>		250 ms
9		<input type="checkbox"/>		250 ms
10		<input type="checkbox"/>		250 ms
11		<input checked="" type="checkbox"/>		250 ms
12		<input type="checkbox"/>		250 ms
13		<input type="checkbox"/>		250 ms
14		<input type="checkbox"/>		250 ms

Enable All 20 MHz

Clear All 20 MHz

Reset

Select Country Code Channels

Scan Time

250 ms

Set All

Country Code: Netherlands

OK Cancel

Survey **only** the Channels you will use

Walk slow enough for your Scanning period (default 250 ms)

If you want to scan both 2.4 AND 5 GHz in one walk...

you have to walk Really slow.....  
*Really slow...*

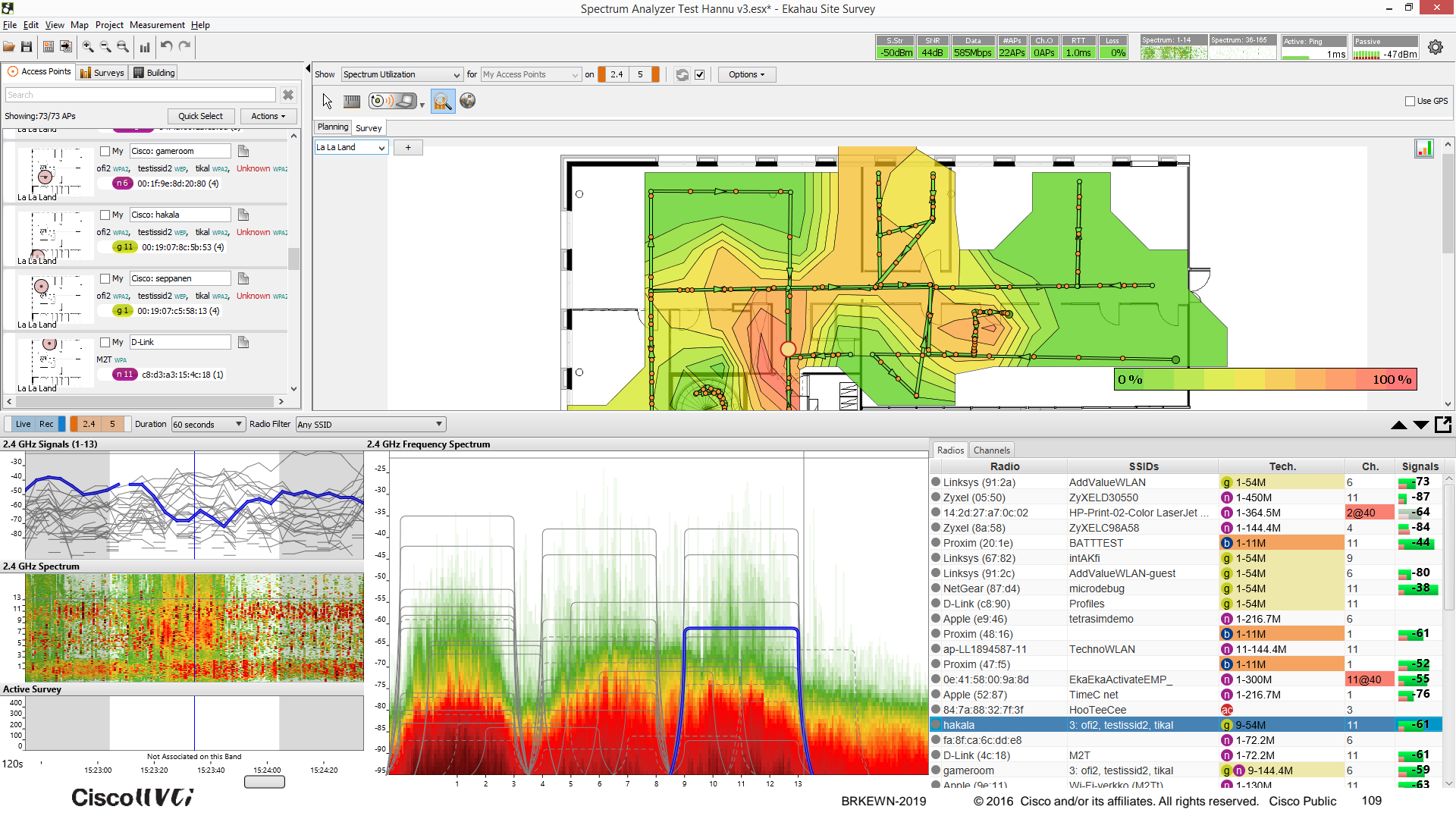
Better do two scan walks.  
1x 2.4 GHz & 1x 5 GHz.



The image displays a map with a grid of red arrows, likely representing a path or a data visualization. The arrows are arranged in a dense, somewhat irregular pattern, covering most of the map area. There are several blue markers or icons scattered across the map, possibly indicating specific locations or points of interest. The map is overlaid with a grid of lines, and the overall appearance suggests a technical or scientific visualization. At the bottom center, there is a large orange rounded rectangle containing the text "Yes... it was a 5 KM walk...".

Yes... it was a 5 KM walk...





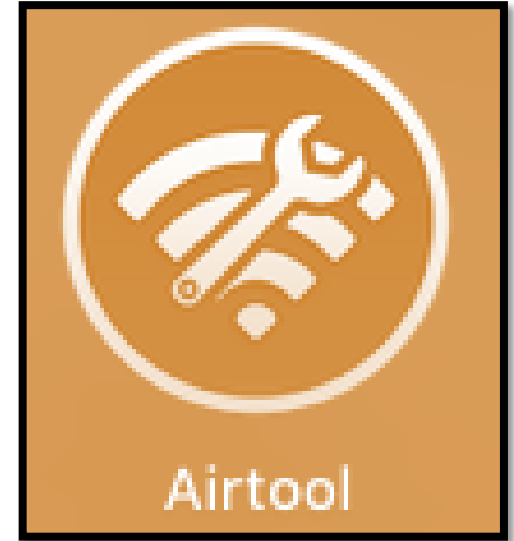
# Spectrum Analysis (L1 troubleshooting)

- What's going on in the Spectrum
- There's a lot more than Wi-Fi
- Your CleanAir AP can be used for this



# Wireless Troubleshooting, packet capturing (L2)

- AirPCap card (Riverbed)
- Wireshark is your friend
- For mac... 'Airtool'  
(by the great Adrian Granados)



# Site Survey best practices



# For the best results...

- You need all Four...
  - Predictive
  - Passive
  - Active
  - Post Installation Survey

You need a design before you begin

- You need an On Site survey before you begin, preferable with Spectrum
- You need an On Site Survey After the installation to see if your design is met.
- You need a Spectrum analysis to see what interference is there after install
- You need the Post Installation to check if what you designed is actually there

# BONUS FAIL

“Certifications are over rated...”

A Certificate shows that you know your stuff

And really...

Wireless is a specialty!

So begin

Take the time to learn and understand

802.11



Because we need it...



Get Certified



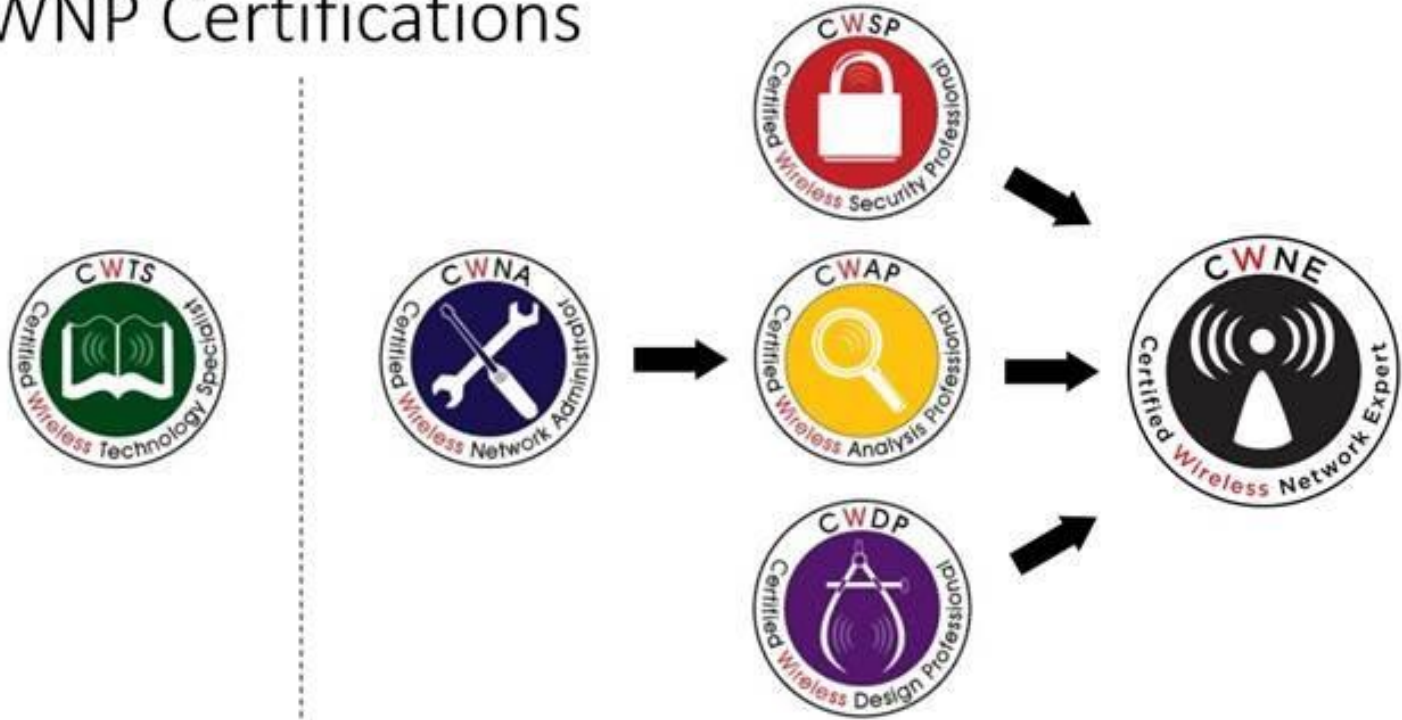
Cisco:

CCNA and then CCNA Wireless

If you want more knowledge  
CCNP Wireless

If you want to be a legend... *CCIE*

# If you want to be vendor independent CWNP Certifications



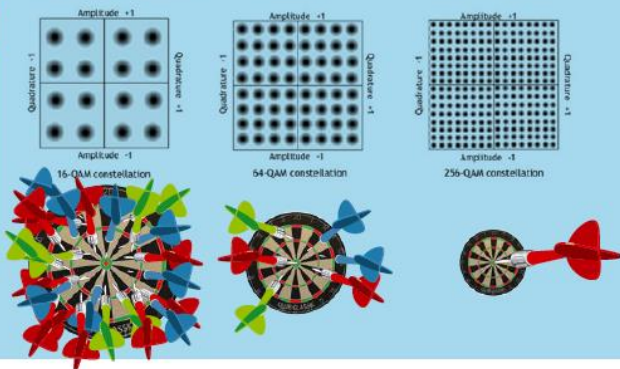
# 7 Ways to Fail Checklist

## The Baseline

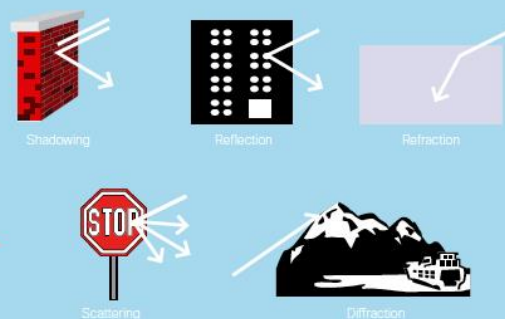
802.11	Frequency	Data rate	Channels	Channels 'usable'
a	5 GHz	54 Mbps	24	24
b	2.4 GHz	11 Mbps	13	3
g	2.4 GHz	54 Mbps	13	3
n	2.4 GHz & 5 GHz	(min) 65, 150, 300, 450, (max) 600 Mbps	2.4 GHz & 5 GHz Rules apply.	2.4 GHz & 5 GHz Rules apply.
ac	5 GHz	867 Mbps, 1.3 Gbps, 1.7 Gbps*, 3.5 Gbps*, 6.9 Gbps*	24* 37**	24* 37**

\* = 802.11ac Wave 2 \*\* = 802.11ac Wave 2 (US)

## Modulation

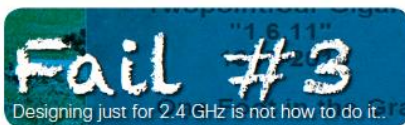


## What happens in the air?



### Channel Best Practices:

- Only 1, 6 and 11 on 2.4
- Use 5 GHz as much as possible
- Lower 8 channels for Voice environments (36 – 64)
- Enable the DCA
- Enable Dynamic Bandwidth Selection
- Use the RRM algorithms.
- Don't use 'Maximum Power'...



### Design Best Practices

- Design your network for 5 GHz.
- If possible take out 2.4 GHz entirely
- Use the 'Flexible Radio Assignment' (FRA) feature in new AP's
- Don't buy 'Single Radio AP's'
- Don't buy 'Single Radio Clients'
- Try to migrate Legacy clients as soon as possible. They degrade the quality of your network.
- If you can't migrate them, give them a separate SSID.



### Security best practices:

- WPA2 is the bare minimum (with CCMP. Don't use TKIP)
- WPA2 Personal (PSK) is for... personal
- WPA2 Enterprise (802.1X) for businesses
- Use Role Based Access (RBA) with for instance ISE.
- Use a Wireless Intrusion Prevention (wIPS) solution
- Use VPN on Public Wireless Connections



### Survey Phases

- Predictive site surveys** (network plan, simulation)  
"How many APs? Where? Power? Channels? Antennas?"
- Pre-Deployment site surveys** (AP on a stick)  
"What does the real world RF look like?"
- Post-Deployment site surveys** (validation)  
"Does this network actually work?"
- Periodic site surveys** (health check)  
"Does it still work? What has changed?"



### Survey Types

Survey Types



In closure

You have learned 7 things to look at

- \* When you *are* an expert
- \* When you *hire* an expert

For your reference I've captured them in a Checklist.  
(reach out on Twitter [@Steven\\_Heinsius](#) for the Checklist).

Remember...

IF YOU  
...**THINK**...  
HIRING A  
**PROFFESIONAL**  
— IS —  
**EXPENSIVE**  
WAIT 'TILL  
·**YOU HIRE**·  
—**AN AMATEUR**—

**THERE IS ALWAYS SOMEONE**



**WILLING TO DO IT CHEAPER**

# Thank you



# Complete Your Online Session Evaluation

- Give us your feedback to be entered into a Daily Survey Drawing. A daily winner will receive a \$750 Amazon gift card.
- Complete your session surveys through the Cisco Live mobile app or from the Session Catalog on [CiscoLive.com/us](https://CiscoLive.com/us).



Don't forget: Cisco Live sessions will be available for viewing on-demand after the event at [CiscoLive.com/Online](https://CiscoLive.com/Online)

# Continue Your Education

- Demos in the Cisco campus
- Walk-in Self-Paced Labs
- Lunch & Learn
- Meet the Engineer 1:1 meetings



**Cisco** *live!*

July 10-14, 2016 • Las Vegas, NV

# Best Practices

## Channel Coverage Sizing

Coverage must be designed for your *Client Devices*

- Not all clients are created equal !!
  - Live call test with the actual client to determine its coverage
- *Removing legacy DSSS data rates* and slower OFDM data rates :
  1. Less Co-Channel Interference
  2. Better throughput in the cell
  3. More usage of ClientLink and MRC
  4. Smaller coverage cells
- Smaller Coverage Cell Sizes equals:
  1. More cells in a given coverage area
  2. More cells equals more call with better voice and video quality



# Best Practices

- **Define Coverage Requirements**

Before performing the survey, **establish the minimum signal strength**, minimum SNR, and desired AP coverage overlap requirements the network design must meet in all locations. **Recommended values are a minimum -67 dBm RSSI, minimum 25 dB SNR,** and 10-20 feet of overlap at these signal levels between APs. These values can be carried over from a predictive site survey, if performed.

- **Survey Both Frequency Bands**

Perform the **survey primarily on the 5 GHz frequency** band to determine optimal AP placement, cell overlap, and co-channel separation. Use the 5 GHz band because at shorter distances between APs, which is typical in high-density environments, the coverage is nearly identical to the 2.4 GHz band. However, 5 GHz signals typically suffer greater attenuation through most RF obstructions and require adequate measurements to ensure sufficient coverage and capacity (no coverage holes!). The survey must also include signal measurements on the 2.4 GHz frequency band

# Best Practices

- **Channel Scanning**

When performing a **passive site survey**, configure the survey software to scan **only the channels** that the production WLAN will be using.

The number of channels scanned can affect the accuracy of the sampled data. If you select too many channels, it can take a significant amount of time for the survey software to scan all of them.

If you spend an insufficient amount of time at every physical location, then the sampled data will not accurately reflect the location where you recorded it.

Monitor the survey software to ensure that you **scan all the channels at every sampling location**. If performing auto-sampling, also ensure that your walking pace allows sufficient time to scan all channels between each sampling location

# Best Practices

- **Collect Sufficient Data Points**

Related to the signal propagation assessment value, be sure to collect enough data points **throughout the coverage area** during the site survey. Collect them at distances that match the signal propagation assessment value, typically every 10-20 feet (3-6 meters).

- **Survey Both Sides of RF Obstructions**

For site survey measurements to reflect the signal attenuation characteristics of an RF obstruction accurately, it is **necessary to survey on both sides of the object**. For example, how much coverage and interference will an AP mounted outside an auditorium provide inside the auditorium?

- **Access Point Hardware**

Use the **exact access point models, antennas, and accessories** that will be installed in the production WLAN to ensure accurate measurements of signal propagation and performance characteristics. Access points should be placed in the correct locations, and at the appropriate height and orientation at which they will be used in production.

# Best Practices

## Know Your Noise Floor

- RSSI vs. SNR
- Clients have varying sensitivity to noise
- Get a feel for your noise floor during peak usage
  - Packet captures with a NIC that you trust (MacBook Pro, etc.)
  - Fluke AirCheck
  - Spectrum Expert
  - Metageek Chanalyzer for Clean Air

Sample receiver sensitivity table for CB21AG NIC

Data Rate	2.4 GHz Min RSSI	2.4 GHz Min SNR	5 GHz Min RSSI	5 GHz Min RSSI
1	-94	4	N/A	N/A
2	-91	6	N/A	N/A
5.5/6	-89	8	-85	5
11/12	-82	10	-82	7
24	-77	12	-77	12
36	-73	18	-73	14
48	-72	22	-71	17
54	-71	24	-68	20

Sample sensitivity table for MCS rates

Data Rate 20/40 MHz	2.4 GHz Min RSSI	2.4 GHz Min SNR	5 GHz Min RSSI	5 GHz Min RSSI
14.4\30	-82\	11\	\-79	\14
28.9\60	-79\	14\	\-76	\17
43.3\90	-77\	16\	\-74	\19
57.8\120	-74\	19\	\-71	\22
86.7\180	-70\	23\	\-67	\26
115.6\240	-66\	27\	\-63	\30
130\270	-65\	28\	\-62	\31
144.4\300	-64\	29\	\-61	\32

*Data is intended to be an example only.*

*Rx sensitivity capabilities will vary based upon the receiver in use.*



# Best Practices

## Every SSID Counts!

- Each SSID requires a separate Beacon
- Each SSID will advertise at the minimum mandatory data rate
- Disabled – not available to a client
- Supported – available to an associated client
- Mandatory – Client must support in order to associate
- **Lowest** mandatory rate is beacon rate
- **Highest** mandatory rate is default Mcast rate

### Data Rates\*\*

1 Mbps	Disabled ▾
2 Mbps	Disabled ▾
5.5 Mbps	Disabled ▾
6 Mbps	Disabled ▾
9 Mbps	Disabled ▾
11 Mbps	Disabled ▾
12 Mbps	Supported ▾
18 Mbps	Supported ▾
24 Mbps	Mandatory ▾
36 Mbps	Supported ▾
48 Mbps	Supported ▾
54 Mbps	Mandatory ▾

# Best Practices

## Every SSID Counts!

- Disable low, unused rates (802.11b)
- Let RRM control channel and power levels
- If you can, use ClientLink and BandSelect:
  - BandSelect to push 5 GHz-able to the 5 GHz band
  - ClientLink to provide better throughput for 802.11a/g/n clients

**Data Rates\*\***

1 Mbps	Disabled
2 Mbps	Disabled
5.5 Mbps	Disabled
6 Mbps	Disabled
9 Mbps	Disabled
11 Mbps	Disabled
12 Mbps	Mandatory
18 Mbps	Supported
24 Mbps	Supported
36 Mbps	Supported
48 Mbps	Supported
54 Mbps	Supported

# Received Signal Strength Indication

- Best indicator of wireless performance
- Can be measured by various utilities and site survey software
- Measured in dBm
  - Usable range typically from -60 to -80 dBm
    - -55 dBm or greater is exceptional signal strength
    - -65 dBm for the highest data rate is supported
    - -85 dBm is poor signal strength

# Reminders

- Every site is unique, do not assume two installations would be the same
- Think of the AP coverage area as a “reading light” you want to illuminate where the devices will be.
- Use the appropriated equipment for the need: e.g. 3600i/3700i for carpeted areas, 3600e/3700e for specific application, *antenna orientations*
- Validate that the coverage is as expected *after installation*





# Cisco *live!*

July 10-14, 2016 • Las Vegas, NV

# Next-Generation Wave 2 802.11ac Access Points



## Cisco Aironet® 2800 Series

- Industry leading 4x4 MIMO:3 spatial streams (SS) **Wave 2** 802.11ac access points
- Dual radio, 802.11ac Wave 2, 160 MHz
- 2 x 5 GHz: 4x4: 3SS supporting
  - SU-MIMO / MU-MIMO
  - Flexible Radio Assignment: 2.4GHz, 5GHz, Wireless Security Module, or Wireless Service Assurance
- 2 x Gigabit Ethernet
- HDX Technology
- USB 2.0
- Internal and external antenna models



Gigabit Wi-Fi has fully arrived.

\* Planning

# Next-Generation Wave 2 802.11ac Access Points



## Cisco Aironet® 3800 Series

- Industry leading 4x4 MIMO:3 spatial streams (SS) **Wave 2** 802.11ac access points
- Dual radio, 802.11ac Wave 2, 160 MHz
- 2 x 5 GHz: 4x4: 3SS supporting
  - SU-MIMO / MU-MIMO
  - Flexible Radio Assignment: 2.4GHz, Dual-5GHz, Wireless Security Module, or Wireless Service Assurance
- Gigabit Ethernet and multi-Gigabit Ethernet (1G, 2.5G, 5G)
- HDX Technology
- USB 2.0
- Internal and external antenna models
- Modularity: Side Mount Modular



Gigabit Wi-Fi has fully arrived.

\* Planning



# Cisco *live!*

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